Q2 2024 Results

July 24, 2024



Cautionary note

The following materials are for presentation purposes only. They accompany the discussions held during Rogers Communications Inc.'s (Rogers) investor conference call on July 24, 2024.

Certain statements made in this presentation, including, but not limited to, statements relating to expected future events, financial and operating results, guidance, objectives, plans, strategic priorities and other statements that are not historical facts, are forward-looking. By their nature, forward-looking statements require Rogers' management to make assumptions and predictions and are subject to inherent risks and uncertainties, thus there is risk that the forward-looking statements will not prove to be accurate. Readers are cautioned not to place undue reliance on forward-looking statements as a number of factors could cause actual future results and events to differ materially from that expressed in the forward-looking statements. Accordingly, our comments are subject to the disclaimer and qualified by the assumptions and risk factors referred to in Rogers' 2023 Annual Report and Rogers' Second Quarter 2024 MD&A, as filed with securities regulators at sedarplus.ca and sec.gov, and also available at investors.rogers.com. The forward-looking statements made in this presentation and discussion describe our expectations as of today and, accordingly, are subject to change going forward. Except as required by law, Rogers disclaims any intention or obligation to update or revise forward-looking statements.

This presentation includes non-GAAP financial measures and other specified financial measures (as described below) that are not standardized under IFRS and might not be comparable to similar financial measures disclosed by other companies. See "Non-GAAP and Other Financial Measures" in our Q2 2024 MD&A for more information about these measures, available at www.sedarplus.ca and investors.rogers.com.

- ¹ Adjusted EBITDA is a total of segments measure.
- ² Mobile phone ARPU, adjusted EBITDA margin, and capital intensity are supplementary financial measures.
- ³ Adjusted diluted earnings per share is a non-GAAP ratio. Adjusted net income is a non-GAAP financial measure and a component of adjusted diluted earnings per share.
- ⁴ Free cash flow, available liquidity, and debt leverage ratio are capital management measures.

This presentation discusses certain key performance indicators used by Rogers, including total service revenue (total revenue excluding equipment revenue in Wireless and Cable) and subscriber counts. Descriptions of these indicators can be found in the disclosure documents referenced above.

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Tony Staffieri

President and CEO



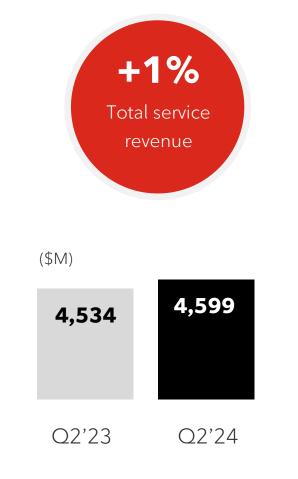


Strong execution

- Canadians choosing Rogers more than any other carrier
- Added industry-best 1.7 million mobile phone and Internet net additions over the past ten quarters
- Record Wireless and Cable adjusted EBITDA margins in Q2
- Leverage steady at 4.7x despite Q2 investment of \$1 billion in capital expenditures and \$475 million spectrum payment in first half of 2024 (\$380 million in Q2)
- Rogers awarded Canada's overall fastest, most reliable internet by Opensignal
- Rogers awarded Canada's most reliable 5G network by Umlaut, and Canada's most reliable wireless network by Opensignal



Q2 consolidated results





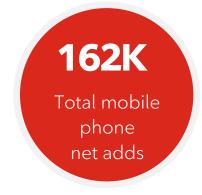








Wireless





('000s)

165

162

Q2'23 Q2'24

(%)

63.6

65.2

Q2'23

Q2'24





Cable

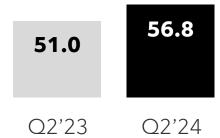
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(%)





56.8%

Adjusted EBITDA

margin



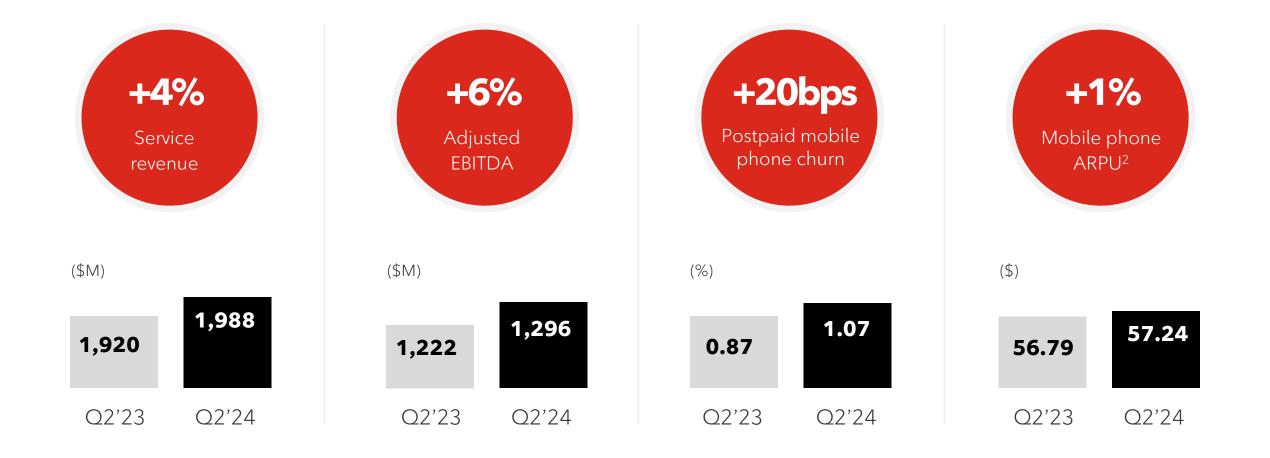


Glenn Brandt

CFO

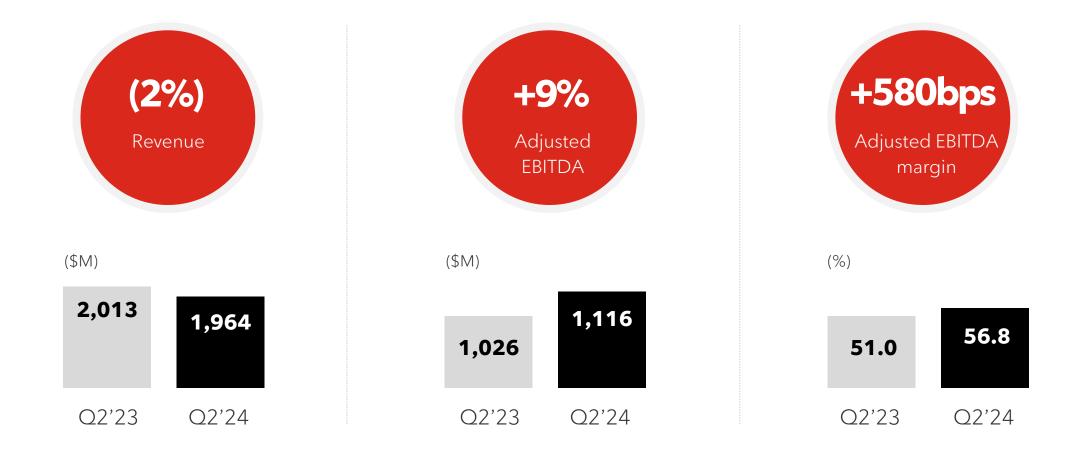


Q2 Wireless results



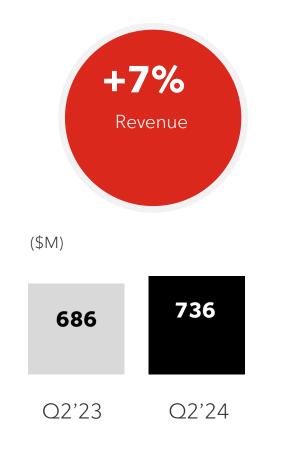


Q2 Cable results





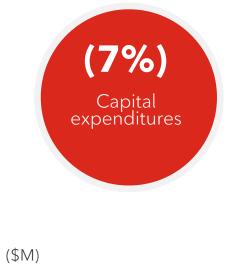
Q2 Media results

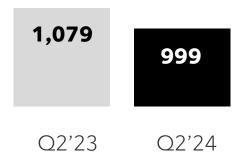






Q2 capital expenditures







Q2 consolidated results

In millions of dollars, except margins and per share amounts

Total service revenue

Adjusted EBITDA¹

Adjusted EBITDA margin²

Net income

Diluted earnings per share

Adjusted net income³

Adjusted diluted earnings per share³

Capital expenditures

Capital intensity²

Free cash flow⁴

Cash provided by operating activities

Q2'24	% Change
4,599	1
2,325	6
45.7%	2.3pts
394	n/m
\$0.73	n/m
623	15
\$1.16	14
999	(7)
19.6%	(1.8pts)
666	40
1,472	(10)

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Strong financial position

Available liquidity⁴ of \$4.3B

 Weighted average interest rate of 4.74% with average term to maturity of 10.3 years

Debt leverage ratio⁴ 4.7x



2024 Guidance

(In millions of dollars, except percentages)	2023 Actual
Total service revenue	\$16,845
Adjusted EBITDA ¹	\$8,581
Capital expenditures	\$3,934
Free cash flow ⁴	\$2,414

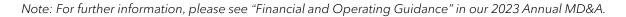
Reaffirmed 2024
Guidance Ranges

Increase of 8% to 10%

Increase of 12% to 15%

\$3,800 to \$4,000

\$2,900 to \$3,100





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