MANAGEMENT'S DISCUSSION AND ANALYSIS

This Management's Discussion and Analysis (MD&A) contains important information about our business and our performance for the three and six months ended June 30, 2023, as well as forward-looking information about future periods. This MD&A should be read in conjunction with our Second Quarter 2023 Interim Condensed Consolidated Financial Statements (Second Quarter 2023 Interim Financial Statements) and notes thereto, which have been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting, as issued by the International Accounting Standards Board (IASB); our 2022 Annual MD&A; our 2022 Annual Audited Consolidated Financial Statements and notes thereto, which have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the IASB; and our other recent filings with Canadian and US securities regulatory authorities, including our Annual Information Form, which are available on SEDAR+ at sedarplus.ca or EDGAR at sec.gov, respectively.

Effective this quarter, we have retrospectively amended our definitions of (i) adjusted net income and (ii) adjusted net debt. See "Review of Consolidated Performance" and "Financial Condition" for more information.

For more information about Rogers, including product and service offerings, competitive market and industry trends, our overarching strategy, key performance drivers, and objectives, see "Understanding Our Business", "Our Strategy, Key Performance Drivers, and Strategic Highlights", and "Capability to Deliver Results" in our 2022 Annual MD&A.

We, us, our, Rogers, Rogers Communications, and the Company refer to Rogers Communications Inc. and its subsidiaries. RCI refers to the legal entity Rogers Communications Inc., not including its subsidiaries. Rogers also holds interests in various investments and ventures.

All dollar amounts in this MD&A are in Canadian dollars unless otherwise stated and are unaudited. All percentage changes are calculated using the rounded numbers as they appear in the tables. This MD&A is current as at July 25, 2023 and was approved by the Audit and Risk Committee of RCI's Board of Directors (the Board) on that date. This MD&A includes forward-looking statements and assumptions. See "About Forward-Looking Information" for more information.

We are publicly traded on the Toronto Stock Exchange (TSX: RCI.A and RCI.B) and on the New York Stock Exchange (NYSE: RCI).

In this MD&A, this quarter, the quarter, or second quarter refer to the three months ended June 30, 2023, the first quarter refers to the three months ended March 31, 2023, and year to date refers to the six months ended June 30, 2023, unless the context indicates otherwise. All results commentary is compared to the equivalent period in 2022 or as at December 31, 2022, as applicable, unless otherwise indicated.

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Reportable segments

We report our results of operations in three reportable segments. Each segment and the nature of its business is as follows:

| Segment | Principal activities |
|----------|--|
| Wireless | Wireless telecommunications operations for Canadian consumers and businesses. |
| Cable | Cable telecommunications operations, including Internet, television and other video (Video), Satellite, telephony (Home Phone), and smart home monitoring services for Canadian consumers and businesses, and network connectivity through our fibre network and data centre assets to support a range of voice, data, networking, hosting, and cloud-based services for the business, public sector, and carrier wholesale markets. |
| Media | A diversified portfolio of media properties, including sports media and entertainment, television and radio broadcasting, specialty channels, multi-platform shopping, and digital media. |

Wireless and Cable are operated by our wholly owned subsidiary, Rogers Communications Canada Inc. (RCCI), and certain of our other wholly owned subsidiaries. Following the Shaw Transaction (as defined below), aspects of Cable are also operated by Shaw Cablesystems G.P., Shaw Telecom G.P., and Shaw Satellite G.P. Media is operated by our wholly owned subsidiary, Rogers Media Inc., and its subsidiaries.

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Shaw Transaction

On April 3, 2023, after receiving all required regulatory approvals and after the Freedom Transaction (as defined below) closed, we acquired all the issued and outstanding Class A Participating Shares and Class B Non-Voting Participating Shares (collectively, Shaw Shares) of Shaw Communications Inc. (Shaw) (Shaw Transaction) for total consideration of \$20.5 billion, consisting of:

- \$19 billion of cash (consisting of \$13 billion of cash and restricted cash and \$6 billion borrowed from our \$6 billion non-revolving term loan facility); and
- approximately \$1.5 billion through the issuance of 23.6 million RCI Class B Non-Voting common shares (based on the opening share price of Rogers Class B Non-Voting Shares on April 3, 2023 of \$61.33).

We also assumed approximately \$2.9 billion of debt, net of cash and consideration received from the Freedom Transaction, on April 3.

The Shaw Transaction was implemented through a court-approved plan of arrangement under the Business Corporations Act (Alberta).

On April 3, 2023, the outstanding shares of Freedom Mobile Inc. (Freedom), a subsidiary of Shaw, were sold to Videotron Ltd. (Videotron), a subsidiary of Quebecor Inc. (Quebecor) (Freedom Transaction). The Freedom Transaction was effected pursuant to an agreement entered into on August 12, 2022 among Rogers, Shaw, Quebecor, and Videotron, which provided for the sale of all Freedom-branded wireless and Internet customers and all of Freedom's infrastructure, spectrum licences, and retail locations. In connection with the closing of the Freedom Transaction, Rogers entered into long-term commercial arrangements with Freedom, Videotron and/or Quebecor under which Rogers (or its subsidiaries) will provide to Quebecor (or its subsidiaries) certain services, including:

- continued access to Shaw's business "Go WiFi" hotspots for Freedom Mobile subscribers;
- roaming services on an incidental, non-permanent basis;
- wholesale mobile virtual network operator access services;
- third-party Internet access services; and
- certain backhaul, backbone, and other transport services.

As consideration for the above arrangements, Quebecor paid \$2.85 billion as adjusted pursuant to the terms of the divestiture agreement, resulting in net cash received of \$2.15 billion after accounting for the Freedom debt assumed by Quebecor.

Rogers and Quebecor will also provide each other with customary transition services as necessary to facilitate (i) the operation of the Freedom and Shaw Mobile businesses for a period of time post-closing and (ii) the separation of Freedom's business from the other businesses and operations of Shaw and its affiliates. The Freedom Transaction did not include the sale of Shaw Mobile-branded wireless subscribers; accordingly, these wireless subscribers remained with the Shaw business acquired by Rogers.

On April 3, 2023, following the completion of the Shaw Transaction, Shaw Communications Inc. was amalgamated with RCI. As a result of this amalgamation, RCI became the issuer and assumed all of Shaw's obligations under the indenture governing Shaw's outstanding senior notes with a total principal amount of \$4.55 billion as at April 3, 2023. As a result, the assumed senior notes now rank equally with RCI's other unsecured senior notes and debentures, bank credit facilities, and letter of credit facilities. In connection with the Shaw Transaction, RCCI provided a guarantee for Shaw's payment obligations under those senior notes.

Regulatory approval

On March 31, 2023, the Minister of Innovation, Science and Industry approved the transfer of Freedom's spectrum licences to Videotron, following which the Freedom Transaction closed on April 3, 2023. As part of the regulatory approval process, we agreed to certain legally enforceable undertakings with Innovation, Science and Economic Development Canada (ISED Canada), each of which is detailed in "Regulatory Developments".

The acquired Shaw business

The Shaw business we acquired provides cable telecommunications, satellite video services, and data networking to residential customers, businesses, and public-sector entities in British Columbia, Alberta, Saskatchewan, and Manitoba (Western Canada). Shaw's primary products include Internet (through Fibre+), Video (through Total TV and Shaw Direct satellite), home phone services, and Wireless services (through Shaw Mobile to consumers in British Columbia and Alberta). Subsequent to closing, we stopped selling services under the Shaw Mobile brand to new customers. These services continue to be offered by Rogers to existing Shaw Mobile customers.

The combined Rogers and Shaw has the scale, assets, and capabilities delivering unprecedented wireline and wireless broadband and network investments, innovation, and growth in new telecommunications services, and greater choice for Canadian consumers and businesses. The combination is accelerating the delivery of critical 5G service across Western Canada, from rural areas to dense cities, more quickly than either company could achieve on its own, by bringing together the expertise and assets of both companies.

The results from the acquired Shaw wireline operations are included in our Cable segment and the results of the acquired Shaw Mobile operations are included in our Wireless segment, from the date of acquisition, consistent with our reportable segment definitions.

The major classes of assets acquired, along with the preliminary allocation of fair value to each, consist of property, plant and equipment (\$7.5 billion) and intangible assets (\$6.3 billion, primarily customer relationships). We have recognized preliminary goodwill of \$12.3 billion associated with the acquisition. The recognition of these assets will result in a material increase to our depreciation and amortization expense on an ongoing basis. We also expect a material increase in finance costs in relation to the financing incurred to fund the acquisition and acquiring Shaw's long-term debt. See "Review of Consolidated Performance" for more information.

In addition, targeted cost synergies, together with organic service revenue and earnings growth, are anticipated to result in an offsetting and material increase to our adjusted EBITDA and net income on an ongoing basis.

Financial Guidance

As a result of strong execution in the first half of the year, we are adjusting our consolidated guidance ranges for full-year 2023 adjusted EBITDA and free cash flow from the ranges provided on March 31, 2023. We have not changed our guidance ranges for full-year 2023 total service revenue and capital expenditures. The updated 2023 guidance ranges are presented below.

| | 2022 | March 31, 2023 | July 26, 2023 |
|--|--------|------------------------------------|------------------------------------|
| (In millions of dollars, except percentages) | Actual | Guidance Ranges ^{1, 2} | Guidance Ranges 1, 2 |
| | | | |
| Total service revenue | 13,305 | Increase of 26% to increase of 30% | Increase of 26% to increase of 30% |
| Adjusted EBITDA ³ | 6,393 | Increase of 31% to increase of 35% | Increase of 33% to increase of 36% |
| Capital expenditures ⁴ | 3,075 | 3,700 to 3,900 | 3,700 to 3,900 |
| Free cash flow ³ | 1,773 | 2,000 to 2,200 | 2,200 to 2,500 |

 $[\]frac{1}{2}$ Guidance ranges presented as percentages reflect percentage increases over full-year 2022 results.

Our guidance, including the various assumptions underlying it, is forward-looking and should be read in conjunction with "About Forward-Looking Information" in this MD&A (including the material assumptions listed under the heading "Key assumptions underlying our full-year 2023 guidance") and in our 2022 Annual MD&A and the related disclosure and information about various economic, competitive, legal, and regulatory assumptions, factors, and risks that may cause our actual future financial and operating results to differ from what we currently expect.

² Guidance ranges presented include the results of the acquired Shaw business from and after the closing on April 3, 2023.

³Adjusted EBITDA is a total of segments measure. Free cash flow is a capital management measure. See "Non-GAAP and Other Financial Measures" for more information about each of these measures.

⁴ Includes additions to property, plant and equipment net of proceeds on disposition, but does not include expenditures for spectrum licences, additions to right-of-use assets, or assets acquired through business combinations.

Operating Environment and Strategic Highlights

Our five objectives guide our work and decision-making as we further improve our operational execution and make well-timed investments to grow our core businesses and deliver increased shareholder value. Below are some highlights for the quarter.

Build the biggest and best networks in the country

- Signed exclusive agreements with SpaceX and Lynk Global to bring satellite-to-mobile phone coverage to Canada.
- Announced plans to modernize and expand the cellular network in the Toronto subway system (TTC) through the acquisition of BAI Communications' Canadian operations (BAI Canada) on April 24, 2023.
- Continued to expand Canada's largest 5G network as at June 30, 2023, reaching over 2,100 communities.
- Invested over \$1 billion in capital expenditures, more than 55% of which was invested in our wireless and wireline network infrastructure.

Deliver easy to use, reliable products and services

- Introduced Retail Direct, helping customers get the device of their choice shipped directly to their homes.
- Launched our "We Speak Your Language" program across all retail stores, with the goal of serving customers in their preferred language.
- Updated our credit policy for newcomers to make it easier for them to activate more lines and give them access to more smart device options.

Be the first choice for Canadians

- Attracted 170,000 net postpaid mobile phone subscribers, up from 122,000 last year.
- Introduced new 5G plans starting at \$55/month to make 5G more accessible to more Canadians.
- Attracted almost 20% more fans to Toronto Blue Jays home games.

Be a strong national company investing in Canada

- Successfully completed the historic Shaw Transaction on April 3, 2023.
- Repatriated customer care roles to ensure every phone call or online chat with customers is answered by a customer solution specialist based in Canada.
- Donated \$1 million to the Canadian Red Cross Alberta Wildfires Appeal.

Be the growth leader in our industry

- Generated total service revenue of \$4,534 million, up 32%; adjusted EBITDA of \$2,190 million, up 38%; and net income of \$109 million, down 73%.
- Generated free cash flow of \$476 million and generated cash provided by operating activities of \$1,635 million.
- Increased our full-year 2023 guidance for adjusted EBITDA and free cash flow.

Quarterly Financial Highlights

Revenue

Total revenue and total service revenue increased by 30% and 32%, respectively, this quarter, driven substantially by revenue growth in our Cable and Wireless businesses.

Wireless service revenue increased by 7% this quarter, primarily as a result of the cumulative impact of growth in our mobile phone subscriber base and revenue from Shaw Mobile subscribers acquired through the Shaw Transaction. Wireless equipment revenue increased by 20%, primarily as a result of a continued shift in the product mix towards higher-value devices and an increase in new subscribers purchasing devices.

Cable service revenue increased by 93% this quarter as a result of our acquisition of Shaw.

Media revenue increased by 4% this quarter as a result of higher sports-related revenue, primarily at the *Toronto Blue Jays*.

Adjusted EBITDA and margins

Consolidated adjusted EBITDA increased 38% this quarter and our adjusted EBITDA margin increased by 220 basis points, primarily due to improving synergies and efficiencies.

Wireless adjusted EBITDA increased by 9%, primarily due to the flow-through impact of higher revenue as discussed above. This gave rise to an adjusted EBITDA margin of 63.6%.

Cable adjusted EBITDA increased by 97% due to the flow-through impact of higher revenue as discussed above and the achievement of cost synergies associated with integration activities. This gave rise to an adjusted EBITDA margin of 51.0%.

Media adjusted EBITDA increased by \$2 million this quarter, primarily due to higher revenue as discussed above, partially offset by higher Toronto Blue Jays player payroll costs.

Net income and adjusted net income

Net income decreased by 73% this quarter, primarily as a result of higher depreciation and amortization, higher restructuring, acquisition and other costs, primarily associated with Shaw acquisition and integration-related activities, and higher finance costs, partially offset by higher adjusted EBITDA. Adjusted net income increased by 17% this quarter, primarily as a result of higher adjusted EBITDA.

Cash flow and available liquidity

This quarter, we generated cash provided by operating activities of \$1,635 million (2022 - \$1,319 million); the increase is primarily a result of higher adjusted EBITDA. We also generated free cash flow of \$476 million (2022 - \$344 million), up 38% as a result of higher adjusted EBITDA, partially offset by higher capital expenditures and higher interest on long-term debt.

As at June 30, 2023, we had \$5.1 billion of available liquidity² (December 31, 2022 - \$4.9 billion), including \$0.4 billion in cash and cash equivalents and a combined \$4.8 billion available under our bank credit and other facilities.

As a result of the Shaw Transaction closing this quarter, our debt leverage ratio has increased to 5.1² as at June 30, 2023. This has been calculated on an adjusted basis to include trailing 12-month adjusted EBITDA of a combined Rogers and Shaw as if the Shaw Transaction had closed at the beginning of the trailing 12-month period. If calculated on an as reported basis without the foregoing adjustment, our debt leverage ratio 1,2 as at June 30, 2023 was 6.2 (December 31, 2022 - 3.3). See "Financial Condition" for more information.

We also returned \$252 million in dividends to shareholders this quarter and we declared a \$0.50 per share dividend on July 25, 2023. In the third quarter, we intend to amend our dividend reinvestment plan (DRIP) to (i) provide for a small discount on the dividend reinvestment share price and (ii) allow for the issuance of treasury shares for the settlement of the DRIP dividends.

¹ Effective this quarter, we have retrospectively amended our definitions of (i) adjusted net income (see "Review of Consolidated Performance") and (ii) adjusted net debt, a component of debt leverage ratio and pro forma debt leverage ratio (see "Financial Condition").

² Available liquidity and debt leverage ratio are capital management measures. Pro forma debt leverage ratio is a non-GAAP ratio. Pro forma trailing 12-month adjusted EBITDA is a non-GAAP financial measure and is a component of pro forma debt leverage ratio. See "Non-GAAP and Other Financial Measures" for more information about these measures. These are not standardized financial measures under IFRS and might not be comparable to similar financial measures disclosed by other companies. See "Financial Condition" for a reconciliation of available liquidity.

Summary of Consolidated Financial Results

| | Three | months ende | ed June 30 | Six months ended June 30 | | | |
|--|------------------|-------------|------------|--------------------------|--------|---------|--|
| (In millions of dollars, except margins and per share amounts) | 2023 | 2022 | % Chg | 2023 | 2022 | % Chg | |
| Revenue | | | | | | | |
| Wireless | 2,424 | 2,212 | 10 | 4,770 | 4,352 | 10 | |
| Cable | 2,013 | 1,041 | 93 | 3,030 | 2,077 | 46 | |
| Media | 686 | 659 | 4 | 1,191 | 1,141 | 4 | |
| Corporate items and intercompany eliminations | (77) | (44) | 75 | (110) | (83) | 33 | |
| Revenue | 5,046 | 3,868 | 30 | 8,881 | 7,487 | 19 | |
| Total service revenue ¹ | 4,534 | 3,443 | 32 | 7,848 | 6,639 | 18 | |
| Adjusted EBITDA | | | | | | | |
| Wireless | 1,222 | 1,118 | 9 | 2,401 | 2,203 | 9 | |
| Cable | 1,026 | 520 | 97 | 1,583 | 1,071 | 48 | |
| Media | 4 | 2 | 100 | (34) | (64) | (47) | |
| Corporate items and intercompany eliminations | (62) | (48) | 29 | (109) | (79) | 38 | |
| Adjusted EBITDA | 2,190 | 1,592 | 38 | 3,841 | 3,131 | 23 | |
| Adjusted EBITDA margin ² | 43.4 % | 41.2 % | 2.2 pts | 43.2 % | 41.8 % | 1.4 pts | |
| Net income | 109 | 409 | (73) | 620 | 801 | (23) | |
| Basic earnings per share | \$0.21 | \$0.81 | (74) | \$1.20 | \$1.59 | (25) | |
| Diluted earnings per share | \$0.20 | \$0.76 | (74) | \$1.19 | \$1.57 | (24) | |
| Adjusted net income ² | 544 | 463 | 17 | 1,097 | 925 | 19 | |
| Adjusted basic earnings per share ² | \$1.03 | \$0.92 | 12 | \$2.12 | \$1.83 | 16 | |
| Adjusted basic earnings per share ² | \$1.03 \$1.02 | \$0.86 | 19 | \$2.11 | \$1.81 | 17 | |
| 7 rajustica anatea carriings per snare | 4 | Ψ0.00 | 15 | 7= | Ψ1.01 | 1, | |
| Capital expenditures | 1,079 | 778 | 39 | 1,971 | 1,427 | 38 | |
| Cash provided by operating activities | 1,635 | 1,319 | 24 | 2,088 | 2,132 | (2) | |
| Free cash flow | 476 | 344 | 38 | 846 | 859 | (2) | |

¹ As defined. See "Key Performance Indicators".
² Adjusted EBITDA margin is a supplementary financial measure. Adjusted basic and adjusted diluted earnings per share are non-GAAP ratios. Adjusted net income is a non-GAAP financial measure and is a component of adjusted basic and adjusted diluted earnings per share. These are not standardized financial measures under IFRS and might not be comparable to similar financial measures disclosed by other companies. See "Non-GAAP and Other Financial Margin III and the companies of t Measures" for more information about these measures.

Results of our Reportable Segments

WIRELESS

Wireless Financial Results

| | Three | months ende | ed June 30 | Six months ended June 30 | | |
|--|--------|-------------|------------|--------------------------|--------|---------|
| (In millions of dollars, except margins) | 2023 | 2022 | % Chg | 2023 | 2022 | % Chg |
| Revenue | | | | | | |
| Service revenue | 1,920 | 1,791 | 7 | 3,756 | 3,514 | 7 |
| Equipment revenue | 504 | 421 | 20 | 1,014 | 838 | 21 |
| Revenue | 2,424 | 2,212 | 10 | 4,770 | 4,352 | 10 |
| Operating expenses | | | | | | |
| Cost of equipment | 501 | 437 | 15 | 1,009 | 863 | 17 |
| Other operating expenses | 701 | 657 | 7 | 1,360 | 1,286 | 6 |
| Operating expenses | 1,202 | 1,094 | 10 | 2,369 | 2,149 | 10 |
| Adjusted EBITDA | 1,222 | 1,118 | 9 | 2,401 | 2,203 | 9 |
| Adjusted EBITDA margin ¹ | 63.6 % | 62.4 % | 1.2 pts | 63.9 % | 62.7 % | 1.2 pts |
| Capital expenditures | 458 | 457 | = | 910 | 794 | 15 |

¹ Calculated using service revenue.

Wireless Subscriber Results 1

| | Three months ended June 30 | | | Six months ended June 30 | | | |
|--|----------------------------|---------|----------|--------------------------|---------|----------|--|
| (In thousands, except churn and mobile phone ARPU) | 2023 | 2022 | Chg | 2023 | 2022 | Chg | |
| | | | | | | | |
| Postpaid mobile phone ^{2, 3} | | | | | | | |
| Gross additions | 430 | 303 | 127 | 748 | 557 | 191 | |
| Net additions | 170 | 122 | 48 | 265 | 188 | 77 | |
| Total postpaid mobile phone subscribers ⁴ | 10,107 | 9,035 | 1,072 | 10,107 | 9,035 | 1,072 | |
| Churn (monthly) | 0.87 % | 0.68 % | 0.19 pts | 0.83 % | 0.69 % | 0.14 pts | |
| Prepaid mobile phone | | | | | | | |
| Gross additions | 231 | 197 | 34 | 448 | 348 | 100 | |
| Net (losses) additions | (5) | 55 | (60) | (13) | 39 | (52) | |
| Total prepaid mobile phone subscribers ⁴ | 1,242 | 1,205 | 37 | 1,242 | 1,205 | 37 | |
| Churn (monthly) | 6.33 % | 4.05 % | 2.28 pts | 6.14 % | 4.43 % | 1.71 pts | |
| Mobile phone ARPU (monthly) ⁵ | \$56.79 | \$58.83 | (\$2.04) | \$57.17 | \$58.02 | (\$0.85) | |

¹ Subscriber counts and subscriber churn are key performance indicators. See "Key Performance Indicators".

Service revenue

The 7% increases in service revenue this quarter and year to date were primarily a result of:

- cumulative impact of growth in our mobile phone subscriber base over the past year; and
- the impact of the Shaw Mobile subscribers acquired through the Shaw Transaction in April 2023.

The year to date increase was also affected by higher roaming revenue associated with increased travel.

The decrease in mobile phone ARPU this quarter was primarily a result of an increase in the mix of lower cost plans arising from our acquisition of Shaw Mobile.

The increase in postpaid gross and net additions this quarter and year to date were a result of sales execution and customer satisfaction in a growing Canadian market.

² On April 3, 2023, we acquired approximately 501,000 postpaid mobile phone subscribers as a result of our acquisition of Shaw, which are not included in net additions, but do appear in the ending total balances for June 30, 2023.

³ Effective April 1, 2023, we adjusted our postpaid mobile phone subscriber base to remove 51,000 subscribers relating to a wholesale account.

As at end of period.

⁵ Mobile phone ARPU is a supplementary financial measure. See "Non-GAAP and Other Financial Measures" for an explanation as to the composition of this measure.

Equipment revenue

The 20% increase in equipment revenue this quarter and 21% increase year to date were a result of:

- a continued shift in the product mix towards higher-value devices;
- higher device upgrades by existing customers; and
- an increase in new subscribers purchasing devices; partially offset by
- promotional activity.

Operating expenses

Cost of equipment

The 15% increase in the cost of equipment this quarter and 17% increase year to date were a result of the equipment revenue changes discussed above.

Other operating expenses

The 7% increase in other operating expenses this quarter and 6% increase year to date were primarily a result of:

- higher costs associated with the increased revenue and subscriber additions, which included increased roaming and commissions; and
- investments made in customer service; partially offset by
- cost efficiencies.

Adjusted EBITDA

The 9% increases in adjusted EBITDA this quarter and year to date were a result of the revenue and expense changes discussed above.

CABLE

Cable Financial Results

| | Three | months ende | ed June 30 | Six months ended June 30 | | | |
|--|--------|-------------|------------|--------------------------|--------|---------|--|
| (In millions of dollars, except margins) | 2023 | 2022 | % Chg | 2023 | 2022 | % Chg | |
| | | | | | | | |
| Revenue | | | | | | | |
| Service revenue | 2,005 | 1,037 | 93 | 3,011 | 2,067 | 46 | |
| Equipment revenue | 8 | 4 | 100 | 19 | 10 | 90 | |
| Revenue | 2,013 | 1,041 | 93 | 3,030 | 2,077 | 46 | |
| Operating expenses | 987 | 521 | 89 | 1,447 | 1,006 | 44 | |
| Adjusted EBITDA | 1,026 | 520 | 97 | 1,583 | 1,071 | 48 | |
| Adjusted EBITDA margin | 51.0 % | 50.0 % | 1.0 pts | 52.2 % | 51.6 % | 0.6 pts | |
| Capital expenditures | 538 | 269 | 100 | 857 | 525 | 63 | |

Cable Subscriber Results 1

| | Three | e months end | ed June 30 | Six | months end | ed June 30 |
|--|----------|--------------|------------|----------|------------|------------|
| (In thousands, except ARPA and penetration) | 2023 | 2022 | Chg | 2023 | 2022 | Chg |
| | | | | | | |
| Homes passed ^{2,3} | 9,815 | 4,755 | 5,060 | 9,815 | 4,755 | 5,060 |
| Customer relationships | | | | | | |
| Net additions | 5 | 14 | (9) | 6 | 19 | (13) |
| Total customer relationships ^{2,3} | 4,787 | 2,603 | 2,184 | 4,787 | 2,603 | 2,184 |
| ARPA (monthly) ⁴ | \$139.68 | \$133.15 | \$6.53 | \$142.18 | \$133.01 | \$9.17 |
| Penetration ² | 48.8 % | 54.7 % | (5.9 pts) | 48.8 % | 54.7 % | (5.9 pts) |
| | | | | | | |
| Retail Internet | | | | | | |
| Net additions | 25 | 26 | (1) | 39 | 39 | _ |
| Total retail Internet subscribers ^{2,3} | 4,284 | 2,271 | 2,013 | 4,284 | 2,271 | 2,013 |
| Video | | | | | | |
| Net additions | 12 | 21 | (9) | 4 | 35 | (31) |
| Total Video subscribers ² | 2,732 | 1,528 | 1,204 | 2,732 | 1,528 | 1,204 |
| Smart Home Monitoring | | | | | | |
| Net losses | (4) | (3) | (1) | (9) | (7) | (2) |
| Total Smart Home Monitoring subscribers ² | 92 | 106 | (14) | 92 | 106 | (14) |
| Home Phone | | | | | | |
| Net losses | (29) | (18) | (11) | (42) | (40) | (2) |
| Total Home Phone subscribers ^{2,3} | 1,684 | 872 | 812 | 1,684 | 872 | 812 |

¹ Subscriber results are key performance indicators. See "Key Performance Indicators".

Service revenue

The 93% increase in service revenue this quarter and 46% increase year to date were a result of:

- approximately \$1 billion of revenue related to our acquisition of Shaw; partially offset by
- continued increased competitive promotional activity.

The higher ARPA this quarter and year to date was primarily a result of the acquisition of Shaw.

² As at end of period.

³ On April 3, ²023, we acquired approximately 1,961,000 retail Internet subscribers, 1,203,000 Video subscribers, 890,000 Home Phone subscribers, 4,935,000 homes passed, and 2,191,000 customer relationships as a result of the Shaw Transaction, which are not included in net additions, but do appear in the ending total balances for June 30, 2023. The acquired Satellite subscribers are not included in our reported subscriber, homes passed, or customer relationship metrics.

⁴ ARPA is a supplementary financial measure. See "Non-GAAP and Other Financial Measures" for an explanation as to the composition of this measure.

Operating expenses

The 89% increase in operating expenses this quarter and 44% increase year to date were primarily a result of:

- our acquisition of Shaw, partially offset by the realization of cost synergies associated with integration activities; and
- investments in customer service.

Adjusted EBITDA

The 97% increase in adjusted EBITDA this quarter and 48% increase year to date were a result of the service revenue and expense changes discussed above.

MEDIA

Media Financial Results

| | Three months ended June 30 | | | Six months ended June 30 | | | |
|--|----------------------------|-------|---------|--------------------------|--------|---------|--|
| (In millions of dollars, except margins) | 2023 | 2022 | % Chg | 2023 | 2022 | % Chg | |
| Revenue | 686 | 659 | 4 | 1,191 | 1,141 | 4 | |
| Operating expenses | 682 | 657 | 4 | 1,225 | 1,205 | 2 | |
| Adjusted EBITDA | 4 | 2 | 100 | (34) | (64) | (47) | |
| Adjusted EBITDA margin | 0.6 % | 0.3 % | 0.3 pts | (2.9)% | (5.6)% | 2.7 pts | |
| Capital expenditures | 43 | 19 | 126 | 104 | 41 | 154 | |

Revenue

The 4% increases in revenue this quarter and year to date were a result of:

- higher sports-related revenue, primarily at the Toronto Blue Jays; partially offset by
- lower advertising revenue across all divisions; and
- lower Today's Shopping Choice revenue driven by lower demand.

Operating expenses

The 4% increase in operating expenses this quarter and 2% increase year to date were a result of:

- higher Toronto Blue Jays player payroll; partially offset by
- lower Today's Shopping Choice costs in line with lower revenue.

Adjusted EBITDA

The increases in adjusted EBITDA this quarter and year to date were a result of the revenue and expense changes discussed above.

CAPITAL EXPENDITURES

| | Three months ended June 30 | | | Six months ended June 30 | | | |
|--|----------------------------|--------|---------|--------------------------|--------|---------|--|
| (In millions of dollars, except capital intensity) | 2023 | 2022 | % Chg | 2023 | 2022 | % Chg | |
| Wireless | 458 | 457 | _ | 910 | 794 | 15 | |
| Cable | 538 | 269 | 100 | 857 | 525 | 63 | |
| Media | 43 | 19 | 126 | 104 | 41 | 154 | |
| Corporate | 40 | 33 | 21 | 100 | 67 | 49 | |
| Capital expenditures ¹ | 1,079 | 778 | 39 | 1,971 | 1,427 | 38 | |
| Capital intensity ² | 21.4 % | 20.1 % | 1.3 pts | 22.2 % | 19.1 % | 3.1 pts | |

¹ Includes additions to property, plant and equipment net of proceeds on disposition, but does not include expenditures for spectrum licences, additions to right-of-use assets, or assets acquired through business combinations.

One of our objectives is to build the biggest and best networks in the country. As we continually work towards this, we expect to spend more on our wireless and wireline networks this year than we have in the past several years. This year, we will continue to roll out our 5G network (the largest 5G network in Canada as at June 30, 2023) across the country, including our commitment of expanding the coverage across Western Canada. We also continue to invest in fibre deployments, including fibre-to-the-home (FTTH), in our cable network and we will expand our network footprint to reach more homes and businesses, including to rural, remote, and Indigenous communities. We continue to direct capital expenditures to strengthen the resilience of our networks and make significant investments to strengthen our technology systems, increase network stability for our customers, and enhance our testing.

These investments will strengthen network resilience and stability and will help us bridge the digital divide by expanding our network further into rural and underserved areas through participation in various programs and projects.

Wireless

Capital expenditures in Wireless this quarter were in line with prior year. The increase in capital expenditures in Wireless year to date was a result of greater investments made to upgrade and expand our wireless network. The ongoing deployment of 3500 MHz spectrum substantially augments the capacity and resilience of our earlier 5G deployments in the 600 MHz spectrum band.

Cable

The increase in capital expenditures in Cable this quarter and year to date reflect our acquisition of Shaw, and continued investments in, and expansion of, our infrastructure, including additional fibre deployments to increase our FTTH distribution. These upgrades will lower the number of homes passed per node and incorporate the latest technologies to help deliver more bandwidth and an even more consistent customer experience as we progress in our connected home roadmap, including service footprint expansion and upgrades to our DOCSIS 3.1 platform to evolve to DOCSIS 4.0, to offer increased network resilience and stability along with faster download speeds over time.

Media

The increases in capital expenditures in Media this quarter and year to date were primarily a result of higher Toronto Blue Jays stadium infrastructure expenditures to complete the new fan experience renovations at the *Rogers Centre*.

Corporate

The increase in corporate capital expenditures this quarter and year to date were a result of higher investments in our corporate information technology infrastructure.

Capital intensity

Capital intensity increased this quarter and year to date as a result of higher capital expenditures, as noted above, partially offset by higher revenue.

² Capital intensity is a supplementary financial measure. See "Non-GAAP and Other Financial Measures" for an explanation as to the composition of this measure.

Review of Consolidated Performance

This section discusses our consolidated net income and other income and expenses that do not form part of the segment discussions above.

| | Three n | nonths ende | d June 30 | Six n | nonths ende | d June 30 |
|---|---------|-------------|-----------|-------|-------------|-----------|
| (In millions of dollars) | 2023 | 2022 | % Chg | 2023 | 2022 | % Chg |
| Adjusted EBITDA | 2,190 | 1,592 | 38 | 3,841 | 3,131 | 23 |
| Deduct (add): Depreciation and amortization | 1,158 | 638 | 82 | 1,789 | 1,284 | 39 |
| Restructuring, acquisition and other | 331 | 71 | n/m | 386 | 167 | 131 |
| Finance costs | 583 | 357 | 63 | 879 | 615 | 43 |
| Other income | (18) | (18) | - | (45) | (24) | 88 |
| Income tax expense | 27 | 135 | (80) | 212 | 288 | (26) |
| Net income | 109 | 409 | (73) | 620 | 801 | (23) |

n/m - not meaningful

Depreciation and amortization

| | Three months ended June 30 | | | Six months ended June 30 | | | |
|--|----------------------------|------|-------|--------------------------|--------|-------|--|
| n millions of dollars) | 2023 | 2022 | % Chg | 2023 | 2022 | % Chg | |
| | | | | | | | |
| epreciation of property, plant and equipment | 911 | 565 | 61 | 1,468 | 1,142 | 29 | |
| epreciation of right-of-use assets | 104 | 67 | 55 | 172 | 131 | 31 | |
| mortization | 143 | 6 | n/m | 149 | 11 | n/m | |
| | 4.470 | 620 | 0.2 | 4 =00 | 4 20 4 | 39 | |
| otal depreciation and amortization | 1,158 | 638 | 82 | 1,789 | 1,284 | | |

Total depreciation and amortization increased this quarter and year to date, primarily as a result of the property, plant and equipment, right-of-use assets, and customer relationship intangible assets acquired through the Shaw Transaction.

Restructuring, acquisition and other

| | Three months er | nded June 30 | Six months ended June | | |
|--|-----------------|--------------|-----------------------|------|--|
| (In millions of dollars) | 2023 | 2022 | 2023 | 2022 | |
| | | | | | |
| Restructuring and other | 143 | 39 | 165 | 76 | |
| Shaw Transaction-related costs | 188 | 32 | 221 | 91 | |
| | | 71 | | | |
| Total restructuring, acquisition and other | 331 | 71 | 386 | 167 | |

The acquisition costs in 2022 and 2023 consisted of incremental costs supporting acquisition and integration activities related to the Shaw Transaction. In the second quarter of 2023, these costs primarily reflected closing-related fees, the Shaw Transaction-related employee retention program, and the cost of the tangible benefits package related to the broadcasting portion of the Shaw Transaction.

The restructuring and other costs in 2022 and 2023 were primarily severance costs associated with the targeted restructuring of our employee base. Severance costs in 2023 included costs associated with the integration-related restructuring of our combined employee base.

Finance costs

| | Three m | onths ende | d June 30 | Six months ended June 30 | | | |
|---|---------|------------|-----------|--------------------------|------|-------|--|
| (In millions of dollars) | 2023 | 2022 | % Chg | 2023 | 2022 | % Chg | |
| Total interest on borrowings ¹ | 522 | 362 | 44 | 915 | 607 | 51 | |
| Interest earned on restricted cash and cash equivalents | (3) | (31) | (90) | (149) | (34) | n/m | |
| | | | | | | | |
| Interest on borrowings, net | 519 | 331 | 57 | 766 | 573 | 34 | |
| Interest on lease liabilities | 27 | 18 | 50 | 50 | 37 | 35 | |
| Interest on post-employment benefits liability | (5) | (1) | n/m | (7) | (1) | n/m | |
| (Gain) loss on foreign exchange | (141) | 69 | n/m | (127) | 19 | n/m | |
| Change in fair value of derivative instruments | 144 | (66) | n/m | 133 | (17) | n/m | |
| Capitalized interest | (9) | (6) | 50 | (17) | (13) | 31 | |
| Deferred transaction costs and other | 48 | 12 | n/m | 81 | 17 | n/m | |
| Total finance costs | 583 | 357 | 63 | 879 | 615 | 43 | |

¹ Interest on borrowings includes interest on short-term borrowings and on long-term debt.

Interest on borrowings, net

The 57% increase in net interest on borrowings this quarter and the 34% increase year to date were primarily a result of:

- interest expense associated with the borrowings under the \$6 billion term loan facility used to partially fund the Shaw Transaction;
- interest expense associated with the long-term debt assumed through the Shaw Transaction; and
- rising interest rates; partially offset by
- reductions in our US dollar-denominated commercial paper (US CP) and receivables securitization balances.

The increase year to date was also affected by:

- new debt issued in the last year, primarily associated with the completion of our long-term financing for the Shaw Transaction in early 2022 and to fund certain debt maturities, including:
 - the issuance of US\$750 million subordinated notes in February 2022; and
 - the issuance of \$4.25 billion and US\$7.05 billion senior notes in March 2022; partially offset by
- higher interest earned on restricted cash and cash equivalents.

Deferred transaction costs and other

The increases in "deferred transaction costs and other" this quarter and year to date are primarily a result of the amortization of the \$819 million of consent fees paid in September 2022 and January 2023 to extend the special mandatory redemption outside date for the SMR notes (as defined below) (see "Managing our Liquidity and Financial Resources").

Income tax expense

| | Three months er | nded June 30 | Six months ended June 30 | | |
|---|-----------------|--------------|--------------------------|----------|--|
| (In millions of dollars, except tax rates) | 2023 | 2022 | 2023 | 2022 | |
| | | 0.5.5.0/ | | 0.5.5.0/ | |
| Statutory income tax rate | 26.2 % | 26.5 % | 26.2 % | 26.5 % | |
| Income before income tax expense | 136 | 544 | 832 | 1,089 | |
| Computed income tax expense | 36 | 144 | 218 | 289 | |
| Increase (decrease) in income tax expense resulting from: | | | | | |
| Non-(taxable) deductible stock-based compensation | (3) | (4) | 3 | 5 | |
| Non-(taxable) deductible portion of equity (income) | | (1) | (4) | 1 | |
| losses | <u>-</u> | ` ′ | • • | 1 | |
| Non-taxable income from security investments | (3) | (3) | (6) | (6) | |
| Revaluation of deferred tax balances due to rate change | (3) | - | (3) | _ | |
| Other items | - | (1) | 4 | (1) | |
| Total income tax expense | 27 | 135 | 212 | 288 | |
| | | | | | |
| Effective income tax rate | 19.9 % | 24.8 % | 25.5 % | 26.4 % | |
| Cash income taxes paid | 125 | 145 | 275 | 285 | |

Cash income taxes paid decreased this quarter and year to date due to the timing of installment payments. The decrease in our statutory income tax rate this quarter and year to date was a result of a greater portion of our income being earned in provinces with lower income tax rates.

Net income

| | Three months ended June 30 | | | Six months ended June 30 | | | |
|--|----------------------------|--------|-------|--------------------------|--------|-------|--|
| (In millions of dollars, except per share amounts) | 2023 | 2022 | % Chg | 2023 | 2022 | % Chg | |
| | | | | | | | |
| Net income | 109 | 409 | (73) | 620 | 801 | (23) | |
| Basic earnings per share | \$0.21 | \$0.81 | (74) | \$1.20 | \$1.59 | (25) | |
| Diluted earnings per share | \$0.20 | \$0.76 | (74) | \$1.19 | \$1.57 | (24) | |

Adjusted net income

We calculate adjusted net income from adjusted EBITDA as follows:

| | Three r | nonths ende | ed June 30 | Six months ended June 30 | | | |
|--|---------|-------------|------------|--------------------------|--------|-------|--|
| (In millions of dollars, except per share amounts) | 2023 | 2022 | % Chg | 2023 | 2022 | % Chg | |
| Adjusted EBITDA | 2,190 | 1,592 | 38 | 3,841 | 3,131 | 23 | |
| Deduct: | | | | | | | |
| Depreciation and amortization ¹ | 906 | 638 | 42 | 1,537 | 1,284 | 20 | |
| Finance costs | 583 | 357 | 63 | 879 | 615 | 43 | |
| Other income | (18) | (18) | _ | (45) | (24) | 88 | |
| Income tax expense ² | 175 | 152 | 15 | 373 | 331 | 13 | |
| Adjusted net income ¹ | 544 | 463 | 17 | 1,097 | 925 | 19 | |
| Adjusted basic earnings per share | \$1.03 | \$0.92 | 12 | \$2.12 | \$1.83 | 16 | |
| Adjusted diluted earnings per share | \$1.02 | \$0.86 | 19 | \$2.11 | \$1.81 | 17 | |

¹ Effective this quarter, we retrospectively amended our calculation of adjusted net income to exclude depreciation and amortization on the fair value increment recognized on acquisition of Shaw Transaction-related property, plant and equipment and intangible assets. For purposes of calculating adjusted net income, we believe the magnitude of this depreciation and amortization, which is significantly affected by the size of the Shaw Transaction, affects comparability between periods and the additional expense recognized may have no correlation to our current and ongoing operating results. Depreciation and amortization excludes depreciation and amortization on Shaw Transaction-related property, plant and equipment and intangible assets of \$252 million (2022 - nil) for the three and six months ended June 30, 2023. Adjusted net income includes depreciation and amortization on the acquired Shaw property, plant and equipment and intangible assets based on Shaw's historical cost and depreciation policies.

Income tax expense excludes recoveries of \$148 million and \$161 million (2022 - recoveries of \$17 million and \$43 million) for the three and six months ended June 30, 2023 related to the income tax impact for adjusted items.

Managing our Liquidity and Financial Resources

Operating, investing, and financing activities

| | Three months e | nded June 30 | Six months ended June 30 | | |
|---|----------------|--------------|--------------------------|----------|--|
| (In millions of dollars) | 2023 | 2022 | 2023 | 2022 | |
| Cash provided by operating activities before changes in | | | | | |
| net operating assets and liabilities, income taxes paid, and interest paid | 1,988 | 1,475 | 3,618 | 2,963 | |
| Change in net operating assets and liabilities | 261 | 216 | (443) | (105) | |
| Income taxes paid | (125) | (145) | (275) | (285) | |
| Interest paid, net | (489) | (227) | (812) | (441) | |
| Cash provided by operating activities | 1,635 | 1,319 | 2,088 | 2,132 | |
| l | · | | · | <u> </u> | |
| Investing activities: | | | | | |
| Capital expenditures | (1,079) | (778) | (1,971) | (1,427) | |
| Additions to program rights | (12) | (10) | (37) | (22) | |
| Changes in non-cash working capital related to capital expenditures and intangible assets | 9 | 76 | (29) | (96) | |
| Acquisitions and other strategic transactions, net of cash acquired | (17,001) | | (17,001) | (9) | |
| Other | 3 | 49 | 12 | 61 | |
| Outei | J | 73 | | 01 | |
| Cash used in investing activities | (18,080) | (663) | (19,026) | (1,493) | |
| Financing activities: | | | | | |
| Net (repayment of) proceeds received from short-term borrowings | (1,931) | 108 | (589) | 611 | |
| Net issuance (repayment) of long-term debt | 5,788 | (600) | 5,400 | 12,711 | |
| Net (payments) proceeds on settlement of debt derivatives and forward contracts | (106) | 20 | 121 | (54) | |
| Transaction costs incurred | (1) | - | (265) | (169) | |
| Principal payments of lease liabilities | (84) | (76) | (165) | (153) | |
| Dividends paid | (252) | (252) | (505) | (504) | |
| Cash provided by (used in) financing activities | 3,414 | (800) | 3,997 | 12,442 | |
| | | | | | |
| Change in cash and cash equivalents and restricted cash and cash equivalents | (13,031) | (144) | (12,941) | 13,081 | |
| Cash and cash equivalents and restricted cash and cash equivalents, beginning of period | 13,390 | 13,940 | 13,300 | 715 | |
| | | | | | |
| Cash and cash equivalents and restricted cash and cash equivalents, end of period | 359 | 13,796 | 359 | 13,796 | |
| Cash and cash equivalents | 359 | 665 | 359 | 665 | |
| Restricted cash and cash equivalents | - | 13,131 | - | 13,131 | |
| | | , - | | -, -, | |
| Cash and cash equivalents and restricted cash and cash equivalents, end of period | 359 | 13,796 | 359 | 13,796 | |

Operating activities

This quarter and year to date cash from operating activities was impacted by higher adjusted EBITDA, partially offset by higher interest paid, as a result of the Shaw Transaction. Year to date was also impacted by a higher investment in net operating assets.

Investing activities

Capital expenditures

During the quarter and year to date, we incurred \$1,079 million and \$1,971 million, respectively, on capital expenditures before changes in non-cash working capital items. See "Capital Expenditures" for more information.

Acquisitions and other strategic transactions

This quarter, we paid \$17 billion, net of cash acquired, related to the acquisitions of Shaw (see "Shaw Transaction") and BAI Canada.

Financing activities

During the quarter and year to date, we received net amounts of \$3,750 million and \$4,667 million (2022 - paid \$472 million and received \$13,099 million) on our short-term borrowings, long-term debt, and related derivatives, net of transaction costs paid. See "Financial Risk Management" for more information on the cash flows relating to our derivative instruments.

Short-term borrowings

Our short-term borrowings consist of amounts outstanding under our receivables securitization program, our US CP program, and our short-term non-revolving credit facilities. Below is a summary of our short-term borrowings as at June 30, 2023 and December 31, 2022.

| | As at June 30 | As at December 31 |
|--|------------------|----------------------|
| (In millions of dollars) | 2023 | 2022 |
| | | |
| Receivables securitization program | 1,600 | 2,400 |
| US commercial paper program (net of the discount on issuance) | - | 214 |
| Non-revolving credit facility borrowings (net of the discount on issuance) | 983 | 371 |
| Total short-term borrowings | 2,583 | 2,985 |

The tables below summarize the activity relating to our short-term borrowings for the three and six months ended June 30, 2023 and 2022.

| | | | nths ended le 30, 2023 | | | nths ended ne 30, 2023 |
|---|--------------------|------------------|---------------------------|--------------------|------------------|---------------------------|
| (In millions of dollars, except exchange rates) | Notional (US\$) | Exchange rate | Notional (Cdn\$) | Notional (US\$) | Exchange rate | Notional (Cdn\$) |
| Repayment of receivables securitization | | | (1,000) | | | (1,000) |
| Net repayment of receivables securitization | | | (1,000) | | | (1,000) |
| December of the U.S. comments and | | | | 4 474 | 4 262 | 4 500 |
| Proceeds received from US commercial paper Repayment of US commercial paper | - (687) | - 1.345 | - (924) | 1,174 (1,341) | 1.362 1.348 | 1,599 (1,807) |
| Net repayment of US commercial paper | , , , , , | | (924) | . , , - , | | (208) |
| Proceeds received from non-revolving credit facilities (Cdn\$) ¹ | | | | | | 375 |
| Proceeds received from non-revolving credit facilities (Can\$) Proceeds received from non-revolving credit facilities (US\$) | 460 | 1.357 | - 624 | 1,198 | 1.349 | 1,616 |
| Total proceeds received from non-revolving credit facilities | | | 624 | • | | 1,991 |
| Repayment of non-revolving credit facilities (Cdn\$) 1 | | | (4) | | | (379) |
| Repayment of non-revolving credit facilities (US\$) | (465) | 1.348 | (627) | (738) | 1.346 | (993) |
| Total repayment of non-revolving credit facilities | | | (631) | | | (1,372) |
| Net (repayment of) proceeds received from non-revolving credit facilities | | | (7) | | | 619 |
| Net repayment of short-term borrowings | | | (1,931) | | | (589) |

¹ Borrowings under our non-revolving facility mature and are reissued regularly, such that until repaid, we maintain net outstanding borrowings equivalent to \$1 billion on the reissue dates.

| | | | nths ended ne 30, 2022 | | | nths ended ne 30, 2022 |
|--|--------------------|------------------|---------------------------|--------------------|------------------|---------------------------|
| (In millions of dollars, except exchange rates) | Notional (US\$) | Exchange rate | Notional (Cdn\$) | Notional (US\$) | Exchange rate | Notional (Cdn\$) |
| | | | | | | |
| Proceeds received from receivables securitization | | | 200 | | | 1,200 |
| Net proceeds received from receivables securitization | | | 200 | | | 1,200 |
| | | | | | | |
| Proceeds received from US commercial paper | 1,169 | 1.280 | 1,496 | 3,243 | 1.269 | 4,116 |
| Repayment of US commercial paper | (1,238) | 1.283 | (1,588) | (3,302) | 1.271 | (4,198) |
| Net repayment of US commercial paper | | | (92) | | | (82) |
| | | | | | | |
| Proceeds received from non-revolving credit facilities (Cdn\$) | | | | | | 495 |
| Total proceeds received from non-revolving credit facilities | | | - | | | 495 |
| Repayment of non-revolving credit facilities (Cdn\$) | | | = | | | (495) |
| Repayment of non-revolving credit facilities (US\$) | _ | _ | - | (400) | 1.268 | (507) |
| Total repayment of non-revolving credit facilities | | | _ | | | (1,002) |
| Net repayment of non-revolving credit facilities | | | _ | | | (507) |
| Net proceeds received from short-term borrowings | | | 108 | | | 611 |

Concurrent with our US CP issuances, we entered into debt derivatives to hedge the foreign currency risk associated with the principal and interest components of the borrowings. See "Financial Risk Management" for more information.

In April 2023, we repaid the outstanding \$200 million of borrowings under Shaw's legacy accounts receivable securitization program, subsequent to which the program was terminated. This repayment is included in "repayment of receivables securitization" above.

In January 2023, we borrowed US\$273 million under our non-revolving facility maturing in January 2024. In February 2023, we borrowed US\$186 million under the remaining facility, maturing in February 2024. As a result, we have fully drawn on the facilities.

Long-term debt

Our long-term debt consists of amounts outstanding under our bank and letter of credit facilities and the senior notes, debentures, and subordinated notes we have issued. The tables below summarize the activity relating to our long-term debt for the three and six months ended June 30, 2023 and 2022.

| | | | nths ended ne 30, 2023 | | | nths ended ne 30, 2023 |
|---|--------------------|------------------|---------------------------|--------------------|------------------|---------------------------|
| (In millions of dollars, except exchange rates) | Notional (US\$) | Exchange rate | Notional (Cdn\$) | Notional (US\$) | Exchange rate | Notional (Cdn\$) |
| Collective to the term of the | | | | | 4 222 | 204 |
| Credit facility borrowings (US\$) | _ | _ | - | 220 | 1.368 | 301 |
| Credit facility repayments (US\$) | (220) | 1.336 | (294) | (220) | 1.336 | (294) |
| Net (repayments) borrowings under credit facilities | | | (294) | | | 7 |
| Term loan facility net borrowings (US\$) 1 | 4,506 | 1.350 | 6,082 | 4,506 | 1.350 | 6,082 |
| Net borrowings under term loan facility | | | 6,082 | | | 6,082 |
| Senior note repayments (US\$) | - | _ | _ | (500) | 1.378 | (689) |
| Net repayment of senior notes | | | _ | | | (689) |
| Net issuance of long-term debt | | | 5,788 | | | 5,400 |

¹ Borrowings under our term loan facility mature and are reissued regularly, such that until repaid, we maintain net outstanding borrowings equivalent to \$6 billion on the reissue dates.

| | | | nths ended le 30, 2022 | | Six moi Jur | nths ended ne 30, 2022 |
|--|--------------------|------------------|---------------------------|--------------------|------------------|---------------------------|
| (In millions of dollars, except exchange rates) | Notional (US\$) | Exchange rate | Notional (Cdn\$) | Notional (US\$) | Exchange rate | Notional (Cdn\$) |
| Senior note issuances (Cdn\$) | | | _ | | | 4,250 |
| Senior note issuances (US\$) | _ | - | - | 7,050 | 1.284 | 9,054 |
| Total issuances of senior notes | | | - | | | 13,304 |
| Senior note repayments (Cdn\$) | | | (600) | | | (600) |
| Senior note repayments (US\$) | _ | _ | - | (750) | 1.259 | (944) |
| Total senior notes repayments | | | (600) | | | (1,544) |
| Net (repayment) issuance of senior notes | | | (600) | | | 11,760 |
| Subordinated note issuances (US\$) | | | - | 750 | 1.268 | 951 |
| Net (repayment) issuance of long-term debt | | | (600) | | | 12,711 |
| | | Three months | ended June | 30 Six | k months end | ed June 30 |
| (In millions of dollars) | | 2023 | 20 | 22 | 2023 | 2022 |
| Long-term debt net of transaction costs, beginning of period | | 31,364 | 31,4 | 20 | 31,733 | 18,688 |
| Net issuance (repayment) of long-term debt | | 5,788 | (6 | 00) | 5,400 | 12,711 |
| Long-term debt assumed through the Shaw Transaction | | 4,526 | | - | 4,526 | = |
| (Gain) loss on foreign exchange | | (577) | 6 | 27 | (585) | 212 |
| Deferred transaction costs incurred | | (1) | | - | (4) | (169) |
| Amortization of deferred transaction costs | | 36 | | 9 | 66 | 14 |

In January 2023, we amended our revolving credit facility to extend the maturity date of the \$3 billion tranche to January 2028, from April 2026, and the \$1 billion tranche to January 2026, from April 2024.

41,136

31,456

41,136

31,456

In April 2023, we drew the maximum \$6 billion on the term loan facility upon closing the Shaw Transaction, consisting of \$2 billion from each of the three tranches. The three tranches mature on April 3, 2026, 2027, and 2028, respectively.

In April 2023, we also assumed \$4.55 billion principal amount of Shaw's senior notes upon closing the Shaw Transaction.

Long-term debt net of transaction costs, end of period

Issuance of senior and subordinated notes and related debt derivatives
We did not issue senior or subordinated notes this quarter. Below is a summary of the senior and subordinated notes we issued during the three and six months ended June 30, 2022.

| (In millions of dollars, except interest | (In millions of dollars, except interest rates and dis | | | | Discount/ | Total gross _ | | on costs and ts ² (Cdn\$) |
|---|--|---------------------|----------|---------------|------------------------|----------------------------------|------------------|---|
| Date issued | | Principal amount | Due date | Interest rate | premium at issuance | proceeds ¹ (Cdn\$) | Upon issuance | Upon modification ³ |
| 2022 issuances | | | | | | | | |
| February 11, 2022 (subordinated) ⁴ | US | 750 | 2082 | 5.250 % | At par | 951 | 13 | _ |
| March 11, 2022 (senior) ⁵ | US | 1,000 | 2025 | 2.950 % | 99.934 % | 1,283 | 9 | 50 |
| March 11, 2022 (senior) | | 1,250 | 2025 | 3.100 % | 99.924 % | 1,250 | 7 | - |
| March 11, 2022 (senior) | US | 1,300 | 2027 | 3.200 % | 99.991 % | 1,674 | 13 | 82 |
| March 11, 2022 (senior) | | 1,000 | 2029 | 3.750 % | 99.891 % | 1,000 | 7 | 57 |
| March 11, 2022 (senior) | US | 2,000 | 2032 | 3.800 % | 99.777 % | 2,567 | 27 | 165 |
| March 11, 2022 (senior) | | 1,000 | 2032 | 4.250 % | 99.987 % | 1,000 | 6 | 58 |
| March 11, 2022 (senior) | US | 750 | 2042 | 4.500 % | 98.997 % | 966 | 20 | 95 |
| March 11, 2022 (senior) | US | 2,000 | 2052 | 4.550 % | 98.917 % | 2,564 | 55 | 250 |
| March 11, 2022 (senior) | | 1,000 | 2052 | 5.250 % | 99.483 % | 1,000 | 12 | 62 |

¹ Gross proceeds before transaction costs, discounts, and premiums.

In February 2022, we issued US\$750 million subordinated notes due 2082 with an initial coupon of 5.25% for the first five years. Upon the occurrence of certain events involving a bankruptcy or insolvency of RCI, the outstanding principal and interest of such subordinated notes would automatically convert into preferred shares. Concurrently, we terminated \$950 million of interest rate derivatives entered into in 2021 to hedge the interest rate risk associated with future debt issuances. Concurrent with the issuance, we also entered into debt derivatives to convert all interest and principal payment obligations to Canadian dollars. As a result, we received net proceeds of US\$740 million (\$938 million) from the issuance.

In March 2022, we issued \$13.3 billion of senior notes, consisting of US\$7.05 billion (\$9.05 billion) and \$4.25 billion (Shaw senior note financing), in order to partially finance the cash consideration for the Shaw Transaction (see "Shaw Transaction"). These senior notes (except the \$1.25 billion senior notes due 2025) contained a "special mandatory redemption" provision (SMR notes), which initially required them to be redeemed at 101% of principal amount (plus accrued interest) if the Shaw Transaction was not consummated prior to December 31, 2022 (SMR outside date). In August 2022, we received consent from the note holders of the SMR notes, and paid an initial consent fee of \$557 million (including directly attributable transaction costs), to extend the SMR outside date to December 31, 2023. Because the Shaw Transaction had not yet been consummated by December 31, 2022, and we had not become obligated to complete a special mandatory redemption, we were required to pay \$262 million (\$55 million and US\$152 million) of additional consent fees to the holders of the SMR notes in January 2023.

Concurrent with the March 2022 senior note issuances, we terminated US\$2 billion of interest rate swap derivatives, \$500 million of bond forwards, and \$2.3 billion of interest rate swap derivatives entered into in 2021 to hedge the interest rate risk associated with future debt issuances. Concurrent with the US dollar-denominated issuances, we also entered into debt derivatives to convert all interest and principal payment obligations to Canadian dollars. As a result, we received net proceeds of US\$6.95 billion (\$8.93 billion) from the US dollar-denominated issuances.

In July 2023, we completed an offer to exchange the US\$7.05 billion of senior notes (Restricted Notes), which were issued pursuant to an exemption from the registration requirements of the Securities Act of 1933, as amended (Securities Act), for an equal principal amount of new notes registered under the Securities Act (Exchange Notes). The terms of the Exchange Notes are substantially identical to the terms of the corresponding Restricted Notes, except that the Exchange Notes are registered under the Securities Act and the transfer restrictions, registration rights, and additional interest provisions applicable to the Restricted Notes do not apply to the Exchange Notes. The Exchange Notes represent the same debt as the Restricted Notes and they were issued under the same indenture that governed the applicable series of Restricted Notes.

² Transaction costs, discounts, and premiums are included as deferred transaction costs and discounts in the carrying value of the long-term debt, and recognized in net income using the effective interest method.

³ Accounted for as a modification of the respective financial liabilities. Reflects initial consent fee of \$557 million incurred in September 2022 and additional consent fee of \$262 million incurred in December 2022.

⁴ Deferred transaction costs and discounts (if any) in the carrying value of the subordinated notes are recognized in net income using the effective interest method over a five-year period. The subordinated notes due 2082 can be redeemed at par on March 15, 2027 or on any subsequent interest payment date.
⁵ The US\$1 billion senior notes due 2025 can be redeemed at par on or after March 15, 2023.

Repayment of senior notes and related derivative settlements

In March 2023, we repaid the entire outstanding principal amount of our US\$500 million 3.00% senior notes and the associated debt derivatives at maturity. As a result, we repaid \$515 million, including receipt of \$174 million received on settlement of the associated debt derivatives.

In June 2022, we repaid the entire outstanding principal amount of our \$600 million 4.00% senior notes at maturity. There were no derivatives associated with these senior notes.

In March 2022, we repaid the entire outstanding principal amount of our US\$750 million floating rate senior notes and the associated debt derivatives at maturity. As a result, we repaid \$1,019 million, including \$75 million on settlement of the associated debt derivatives.

Dividends

Below is a summary of the dividends declared and paid on RCI's outstanding Class A Voting common shares (Class A Shares) and Class B Non-Voting common shares (Class B Non-Voting Shares) in 2023 and 2022. On July 25, 2023, a dividend was declared of \$0.50 per Class A Share and Class B Non-Voting Share to be paid on October 3, 2023 to shareholders of record on September 8, 2023.

| Declaration date | Record date | Payment date | Dividend per share (dollars) | Dividends paid (in millions of dollars) |
|-------------------|-------------------|-----------------|---------------------------------|--|
| February 1, 2023 | March 10, 2023 | April 3, 2023 | 0.50 | 252 |
| April 25, 2023 | June 9, 2023 | July 5, 2023 | 0.50 | 264 |
| . 15 = 0, = 0 = 0 | | , ., | | |
| January 26, 2022 | March 10, 2022 | April 1, 2022 | 0.50 | 252 |
| April 19, 2022 | June 10, 2022 | July 4, 2022 | 0.50 | 253 |
| July 26, 2022 | September 9, 2022 | October 3, 2022 | 0.50 | 253 |
| November 8, 2022 | December 9, 2022 | January 3, 2023 | 0.50 | 253 |

Free cash flow

| | Three r | months ende | ed June 30 | Six months ended June 30 | | |
|--|---------|-------------|------------|--------------------------|-------|-------|
| (In millions of dollars) | 2023 | 2022 | % Chg | 2023 | 2022 | % Chg |
| Adjusted EBITDA | 2,190 | 1,592 | 38 | 3,841 | 3,131 | 23 |
| Deduct: | | | | | | |
| Capital expenditures ¹ | 1,079 | 778 | 39 | 1,971 | 1,427 | 38 |
| Interest on borrowings, net and capitalized interest | 510 | 325 | 57 | 749 | 560 | 34 |
| Cash income taxes ² | 125 | 145 | (14) | 275 | 285 | (4) |
| Free cash flow | 476 | 344 | 38 | 846 | 859 | (2) |

¹ Includes additions to property, plant and equipment net of proceeds on disposition, but does not include expenditures for spectrum licences, additions to right-of-use assets, or assets acquired through business combinations.

This quarter and year to date free cash flow was impacted by higher adjusted EBITDA, partially offset by higher capital expenditures and higher interest on borrowings.

² Cash income taxes are net of refunds received.

Overview of Financial Position

Consolidated statements of financial position

| | I 20 | December 21 | | | |
|--|-----------------|---------------------|----------|--------|--|
| (In millions of dollars) | June 30 2023 | December 31 2022 | \$ Cha | % Cha | Explanation of significant changes |
| | | | + +9 | ,, ,,, | <u> </u> |
| Assets | | | | | |
| Current assets: | | | | | |
| Cash and cash equivalents | 359 | 463 | (104) | | See "Managing our Liquidity and Financial Resources". |
| Restricted cash and cash equivalents | - | 12,837 | (12,837) | (100) | Reflects usage of these funds to fund a portion of the cash consideration for the Shaw Transaction. |
| Accounts receivable | 4,290 | 4,184 | 106 | 2 | Reflects business seasonality. |
| Inventories | 4,290 545 | 4,104 | 100 | | Reflects an increase in Wireless handset inventories. |
| Current portion of contract | 160 | 111 | 49 | | Reflects the fair value of current contract assets acquired in the Shar |
| assets | 100 | 111 | 43 | 44 | Transaction. |
| Other current assets | 1,008 | 561 | 447 | 80 | Primarily reflects additional funding provided to Shaw benefit plans |
| | • | | | | Primarily reflects additional funding provided to Shaw benefit plans required upon a change in control, and an increase in prepaid |
| | | | | | expenses related to our annual wireless spectrum licence fees. |
| Current portion of derivative instruments | 359 | 689 | (330) | (48) | Primarily reflects the settlement of our debt derivatives related to or US\$500 million senior notes in March 2023 and the settlement of |
| instruments | | | | | debt derivatives related to our US\$1 billion senior notes due 2025. |
| Total current assets | 6,721 | 19,283 | (12,562) | (65) | |
| | | 45.574 | 0.440 | | |
| Property, plant and equipment | 23,693 | 15,574 | 8,119 | 52 | Reflects the fair value of property, plant, and equipment acquired in the Shaw Transaction and capital expenditures incurred. |
| Intangible assets | 18,433 | 12,251 | 6,182 | | Reflects the fair value of intangible assets acquired in the Shaw |
| intangible assets | 10,433 | 12,231 | 0,102 | 50 | Transaction. |
| Investments | 2,111 | 2,088 | 23 | 1 | Reflects investments acquired in the Shaw Transaction, partially offs |
| | • | | | | by fair value decreases for certain publicly traded investments. |
| Derivative instruments | 698 | 861 | (163) | (19) | Reflects the change in market values of debt derivatives as a result of |
| | | | | | changes in the Canadian and US interest rate environment. |
| Financing receivables | 885 | 886 | (1) | - | n/m |
| Other long-term assets | 794 | 681 | 113 | 17 | Primarily reflects an increase in pension assets due to employer |
| 0 1 111 | | | 40.070 | , | pension contributions. |
| Goodwill | 16,404 | 4,031 | 12,373 | n/m | Reflects the goodwill recognized as a result of the acquisitions of Shaw. |
| | | | | | |
| Total assets | 69,739 | 55,655 | 14,084 | 25 | |
| Liabilities and shareholders' equity | | | | | |
| Current liabilities: | | | | | |
| Short-term borrowings | 2,583 | 2,985 | (402) | (13) | See "Managing our Liquidity and Financial Resources". |
| _ | 3,550 | 3,722 | (172) | | Reflects business seasonality. |
| Accounts payable and accrued liabilities | • | | . , | . , | , |
| Other current liabilities | 347 | 252 | 95 | 38 | Primarily reflects certain liabilities assumed in the Shaw Transaction |
| Contract liabilities | 655 | 400 | 255 | 64 | Reflects the fair value of contract liabilities assumed in the Shaw |
| | | | | | Transaction. |
| Current portion of long-term | 2,725 | 1,828 | 897 | 49 | Reflects the fair value of the current portion of long-term debt assumed in the Shaw Transaction. |
| debt | | 0.50 | 0.5 | | |
| Current portion of lease liabilities | 448 | 362 | 86 | 24 | Reflects the fair value of current lease liabilities assumed in the Shav Transaction. |
| Total current liabilities | 10,308 | 9,549 | 759 | 8 | |
| | | 50 | _ | | |
| Provisions | 58 | 53 | 5 | | n/m |
| Long-term debt | 38,411 | 29,905 | 8,506 | 28 | Reflects the fair value of long-term debt assumed in the Shaw Transaction and an increase due to borrowings under our term loar |
| | | | | | facility. |
| Lease liabilities | 2,019 | 1,666 | 353 | 21 | Reflects the fair value of lease liabilities assumed in the Shaw |
| Lease habilities | 2,0.5 | 1,000 | 333 | | Transaction. |
| Other long-term liabilities | 1,463 | 738 | 725 | 98 | Primarily reflects recognition of deferred revenue related to the Sha Transaction and adjustments to pension-related liabilities. |
| - | | | | | Transaction and adjustments to pension-related liabilities. |
| Deferred tax liabilities | 5,918 | 3,652 | 2,266 | 62 | Reflects deferred tax impacts related to the fair value of the net |
| | | | | | assets acquired in the Shaw Transaction. |
| Total liabilities | 58,177 | 45,563 | 12,614 | 28 | |
| | | | 4 470 | 4.5 | Deflects also assists and assists and assists |
| Shareholders' equity | 11,562 | 10,092 | 1,470 | 15 | Reflects changes in retained earnings and equity reserves. |
| Shareholders' equity Total liabilities and | 11,562 | 10,092 | 1,4/0 | 15 | reflects changes in retained earnings and equity reserves. |

Financial Condition

Available liquidity

Below is a summary of our available liquidity from our cash and cash equivalents, bank credit facilities, letter of credit facilities, and short-term borrowings as at June 30, 2023 and December 31, 2022.

| As at June 30, 2023 | | | | |
|---|---------------|-------|-------------------|---------------|
| (In millions of dollars) | Total sources | Drawn | Letters of credit | Net available |
| | | | | |
| Cash and cash equivalents | 359 | _ | _ | 359 |
| Bank credit facilities ¹ : | | | | |
| Revolving | 4,000 | _ | 11 | 3,989 |
| Non-revolving | 1,000 | 1,000 | = | _ |
| Outstanding letters of credit | 61 | _ | 61 | _ |
| Receivables securitization ¹ | 2,400 | 1,600 | | 800 |
| | | | | |
| Total | 7,820 | 2,600 | 72 | 5,148 |

¹ The total liquidity sources under our bank credit facilities and receivables securitization represents the total credit limits per the relevant agreements. The amount drawn and letters of credit are currently outstanding under those agreements. The US CP program amount represents our currently outstanding US CP borrowings that are backstopped by our revolving credit facility.

| As at December 31, 2022 | | | | | |
|---|---------------|-------|-------------------|----------------------------|---------------|
| (In millions of dollars) | Total sources | Drawn | Letters of credit | US CP program ¹ | Net available |
| | | | | | |
| Cash and cash equivalents | 463 | _ | - | _ | 463 |
| Bank credit facilities ² : | | | | | |
| Revolving | 4,000 | _ | 8 | 215 | 3,777 |
| Non-revolving | 1,000 | 375 | = | = | 625 |
| Outstanding letters of credit | 75 | = | 75 | - | = |
| Receivables securitization ² | 2,400 | 2,400 | _ | _ | |
| | | | | | |
| Total ³ | 7,938 | 2,775 | 83 | 215 | 4,865 |

¹ The US CP program amounts are gross of the discount on issuance.

In addition to the sources of available liquidity noted above, we held \$1,089 million of securities in publicly traded companies as at June 30, 2023 (December 31, 2022 - \$1,200 million).

Our \$6 billion term loan facility related to the Shaw Transaction is not included in available liquidity as we could only draw on that facility to partially fund the Shaw Transaction and the facility is now fully drawn. Our Canada Infrastructure Bank credit agreement is not included in available liquidity as it can only be drawn upon for use in broadband projects under the Universal Broadband Fund, and therefore is not available for other general purposes.

Weighted average cost of borrowings

Our weighted average cost of all borrowings was 4.80% as at June 30, 2023 (December 31, 2022 - 4.50%) and our weighted average term to maturity was 9.9 years (December 31, 2022 - 11.8 years). These figures reflect the expected repayment of our subordinated notes on the five-year anniversary.

² The total liquidity sources under our bank credit facilities and receivables securitization represents the total credit limits per the relevant agreements. The amount drawn and letters of credit are currently outstanding under those agreements. The US CP program amount represents our currently outstanding US CP borrowings that are backstopped by our revolving credit facility.

³ Our restricted cash and cash equivalents` are not included in available liquidity as the funds were raised solely to fund a portion of the cash consideration of the Shaw Transaction.

Adjusted net debt and debt leverage ratio

We use adjusted net debt and debt leverage ratio to conduct valuation-related analysis and to make capital structure-related decisions.

| | As at June 30 | As at December 31 |
|--|------------------|----------------------|
| (In millions of dollars, except ratios) | 2023 | 2022 |
| | | |
| Current portion of long-term debt | 2,725 | 1,828 |
| Long-term debt | 38,411 | 29,905 |
| Deferred transaction costs and discounts | 1,084 | 1,122 |
| | 42,220 | 32,855 |
| Add (deduct): | | |
| Adjustment of US dollar-denominated debt to hedged rate ¹ | (1,140) | (1,876) |
| Subordinated notes adjustment ² | (1,497) | (1,508) |
| Short-term borrowings | 2,583 | 2,985 |
| Current portion of lease liabilities | 448 | 362 |
| Lease liabilities | 2,019 | 1,666 |
| Cash and cash equivalents | (359) | (463) |
| Restricted cash and cash equivalents ³ | | (12,837) |
| Adjusted net debt ^{1,4} | 44,274 | 21,184 |
| Divided by: trailing 12-month adjusted EBITDA | 7,103 | 6,393 |
| Debt leverage ratio | 6.2 | 3.3 |
| Divided by: pro forma trailing 12-month adjusted EBITDA ⁴ | 8,650 | |
| Pro forma debt leverage ratio | 5.1 | |

¹ Effective this quarter, we amended our calculation of adjusted net debt such that we include our US-dollar denominated debt at the hedged foreign exchange rate. Our US-dollar denominated debt is 100% hedged and we believe this presentation is better representative of the economic obligations on this debt. Previously, our calculation of adjusted net debt had included a current fair market value of the net debt derivative assets.

Trailing 12-month adjusted EBITDA reflects the combined results of Rogers including Shaw for the period since the Shaw Transaction closed in April 2023 to June 2023 and standalone Rogers results prior to April 2023. To illustrate the results of a combined Rogers and Shaw as if the Shaw Transaction had closed at the beginning of the trailing 12-month period, we have also disclosed a pro forma trailing 12-month adjusted EBITDA and pro forma debt leverage ratio. Pro forma adjusted EBITDA incorporates an amount representing the results of Shaw's adjusted EBITDA, adjusted to conform to Rogers' accounting policies, for the nine months beginning July 1, 2022.

These pro forma metrics are presented for illustrative purposes only and do not purport to reflect what the combined company's actual operating results or financial condition would have been had the Shaw Transaction occurred on the date indicated, nor do they purport to project our future financial position or operating results and should not be taken as representative of our future financial position or consolidated operating results.

As a result of the significant debt we issued to finance the Shaw Transaction, and as planned when the Shaw Transaction was first announced, our debt leverage ratio has increased to 6.2 (December 31, 2022 - 3.3) and our proforma debt leverage ratio is 5.1. In order to meet our stated objective of returning our debt leverage ratio to approximately 3.5 within 36 months of closing the Shaw Transaction, we intend to manage our debt leverage ratio through combined operational synergies, organic growth in adjusted EBITDA, and debt repayment, as applicable.

² For the purposes of calculating adjusted net debt and debt leverage ratio, we believe adjusting 50% of the value of our subordinated notes is appropriate as this methodology factors in certain circumstances with respect to priority for payment and this approach is commonly used to evaluate debt leverage by a rating agencies.

³ For the purposes of calculating adjusted net debt prior to closing the Shaw Transaction, we deducted our restricted cash and cash equivalents as these funds were raised solely to fund a portion of the cash consideration of the Shaw Transaction or, if the Shaw Transaction was not consummated, were to have been used to redeem the applicable senior notes excluding any premium. We therefore believe including only the underlying senior notes would not represent our view of adjusted net debt prior to the consummation of the Shaw Transaction or the redemption of the senior notes.

⁴ Adjusted net debt is a capital management measure. Pro forma trailing 12-month adjusted EBITDA is a non-GAAP financial measure. These are not standardized financial measures under IFRS and might not be comparable to similar financial measures disclosed by other companies. See "Non-GAAP and Other Financial Measures" for more information about these measures.

Credit ratings

Below is a summary of the credit ratings on RCI's outstanding senior and subordinated notes and debentures (long-term) and US CP (short-term) as at June 30, 2023.

| Issuance | S&P Global Ratings Services | Moody's | Fitch | DBRS Morningstar |
|--|-----------------------------|---------------|------------------|--------------------|
| Corporate credit issuer default rating | BBB- (outlook negative) | Baa3 (stable) | BBB- (stable) | BBB (low) (stable) |
| Senior unsecured debt | BBB- (outlook negative) | Baa3 (stable) | BBB- (stable) | BBB (low) (stable) |
| Subordinated debt | BB (outlook negative) | Ba2 (stable) | BB (stable) | N/A ¹ |
| US commercial paper | A-3 | P-3 | N/A ¹ | N/A ¹ |

¹ We have not sought a rating from Fitch or DBRS Morningstar for our short-term obligations or from DBRS Morningstar for our subordinated debt.

Outstanding common shares

| | As at June 30 | As at December 31 |
|---|------------------|----------------------|
| | 2023 | 2022 |
| Common shares outstanding ¹ | | |
| Class A Voting Shares | 111,152,011 | 111,152,011 |
| Class B Non-Voting Shares | 417,414,747 | 393,773,306 |
| Total common shares | 528,566,758 | 504,925,317 |
| Options to purchase Class B Non-Voting Shares | | |
| Outstanding options | 10,688,208 | 9,860,208 |
| Outstanding options exercisable | 4,337,296 | 3,440,894 |

¹ Holders of Class B Non-Voting Shares are entitled to receive notice of and to attend shareholder meetings; however, they are not entitled to vote at these meetings except as required by law or stipulated by stock exchanges. If an offer is made to purchase outstanding Class A Shares, there is no requirement under applicable law or our constating documents that an offer be made for the outstanding Class B Non-Voting Shares, and there is no other protection available to shareholders under our constating documents. If an offer is made to purchase both classes of shares, the offer for the Class A Shares may be made on different terms than the offer to the holders of Class B Non-Voting Shares.

On April 3, 2023, we issued 23.6 million Class B Non-Voting Shares as partial consideration for the Shaw Transaction.

Financial Risk Management

This section should be read in conjunction with "Financial Risk Management" in our 2022 Annual MD&A. We use derivative instruments to manage financial risks related to our business activities. We only use derivatives to manage risk and not for speculative purposes. We also manage our exposure to both fixed and fluctuating interest rates and had fixed the interest rate on 80.3% of our outstanding debt, including short-term borrowings, as at June 30, 2023 (December 31, 2022 - 91.2%).

Debt derivatives

We use cross-currency interest rate exchange agreements, forward cross-currency interest rate exchange agreements, and forward foreign exchange agreements (collectively, debt derivatives) to manage risks from fluctuations in foreign exchange rates and interest rates associated with our US dollar-denominated senior notes, debentures, subordinated notes, lease liabilities, credit facility borrowings, and US CP borrowings. We typically designate the debt derivatives related to our senior notes, debentures, subordinated notes, and lease liabilities as hedges for accounting purposes against the foreign exchange risk or interest rate risk associated with specific issued and forecast debt instruments. Debt derivatives related to our credit facility and US CP borrowings have not been designated as hedges for accounting purposes.

Credit facilities and US CP

Below is a summary of the debt derivatives we entered into and settled related to our credit facility borrowings and US CP program during the three and six months ended June 30, 2023 and 2022.

| | | | nths ended ne 30, 2023 | Six months end June 30, 20 | | |
|---|--------------------|------------------|---------------------------|-------------------------------|------------------|---------------------|
| (In millions of dollars, except exchange rates) | Notional (US\$) | Exchange rate | Notional (Cdn\$) | Notional (US\$) | Exchange rate | Notional (Cdn\$) |
| Credit facilities | | | | | | |
| Debt derivatives entered | 13,839 | 1.343 | 18,580 | 14,797 | 1.343 | 19,873 |
| Debt derivatives settled | 9,558 | 1.339 | 12,795 | 9,831 | 1.339 | 13,161 |
| Net cash paid on settlement | | | (90) | | | (95) |
| US commercial paper program | | | | | | |
| Debt derivatives entered | _ | _ | _ | 1,174 | 1.362 | 1,599 |
| Debt derivatives settled | 681 | 1.344 | 915 | 1,332 | 1.348 | 1,795 |
| Net cash paid on settlement | | | (16) | | | (18) |

| | | | nths ended ne 30, 2022 | | nths ended ne 30, 2022 | |
|--|--------------------|------------------|---------------------------|--------------------|---------------------------|---------------------|
| (In millions of dollars, except exchange rates) | Notional (US\$) | Exchange rate | Notional (Cdn\$) | Notional (US\$) | Exchange rate | Notional (Cdn\$) |
| Credit facilities Debt derivatives settled Net cash received on settlement | - | _ | _ _ | 400 | 1.268 | 507 9 |
| US commercial paper program | | | | | | |
| Debt derivatives entered | 1,168 | 1.281 | 1,496 | 3,243 | 1.269 | 4,116 |
| Debt derivatives settled | 1,236 | 1.283 | 1,586 | 3,299 | 1.271 | 4,194 |
| Net cash received on settlement | | | 20 | | | 21 |

As at June 30, 2023, we had US\$4,966 million and nil notional amount of debt derivatives outstanding relating to our credit facility borrowings and US CP program (December 31, 2022 - nil and US\$158 million), at an average rate of \$1.332/US\$ (December 31, 2022 - nil) and nil (December 31, 2022 - \$1.352/US\$), respectively.

Senior and subordinated notes

We did not enter into any debt derivatives related to senior notes issued during the three and six months ended June 30, 2023. Below is a summary of the debt derivatives we entered into related to senior and subordinated notes during the three and six months ended June 30, 2022.

| (In millions of dollars, exce | pt interest rates) | | | | |
|-------------------------------|-------------------------------------|------------------|-------------|---------------------------------------|--------------------|
| | | | US\$ | Hedging | effect |
| Effective date | Principal/Notional amount (US\$) | Maturity date | Coupon rate | Fixed hedged (Cdn\$) interest rate | Equivalent (Cdn\$) |
| 2022 issuances | | | | | |
| February 11, 2022 | 750 | 2082 | 5.250 % | 5.635 % | 951 |
| March 11, 2022 ² | 1,000 | 2025 | 2.950 % | 2.991 % | 1,283 |
| March 11, 2022 | 1,300 | 2027 | 3.200 % | 3.413 % | 1,674 |
| March 11, 2022 | 2,000 | 2032 | 3.800 % | 4.232 % | 2,567 |
| March 11, 2022 | 750 | 2042 | 4.500 % | 5.178 % | 966 |
| March 11, 2022 | 2,000 | 2052 | 4.550 % | 5.305 % | 2,564 |

¹ Converting from a fixed US\$ coupon rate to a weighted average Cdn\$ fixed rate.

In March 2023, we settled the derivatives associated with our US\$1 billion senior notes due 2025, which were not designated as hedges for accounting purposes. We subsequently entered into new derivatives associated with our US\$1 billion senior notes due 2025; these derivatives are designated as hedges for accounting purposes. We received net \$60 million relating to these transactions.

As at June 30, 2023, we had US\$15,600 million (December 31, 2022 - US\$16,100 million) in US dollar-denominated senior notes, debentures, and subordinated notes, of which all of the associated foreign exchange risk had been hedged using debt derivatives, at an average rate of \$1.247/US\$ (December 31, 2022 - \$1.233/US\$).

During the six months ended June 30, 2022, we terminated US\$2 billion notional amount of forward starting cross-currency swaps and received \$43 million upon settlement.

Lease liabilities

Below is a summary of the debt derivatives we entered into and settled related to our outstanding lease liabilities for the three and six months ended June 30, 2023 and 2022.

| | Three months ended June 30, 2023 | | | Six months ended June 30, 2023 | | |
|---|----------------------------------|------------------|---------------------|--------------------------------|------------------|---------------------|
| (In millions of dollars, except exchange rates) | Notional (US\$) | Exchange rate | Notional (Cdn\$) | Notional (US\$) | Exchange rate | Notional (Cdn\$) |
| Debt derivatives entered | 51 | 1.314 | 67 | 86 | 1.337 | 115 |
| Debt derivatives settled | 33 | 1.273 | 42 | 66 | 1.303 | 86 |

| | Three m | onths ended Ju | ne 30, 2022 | Six months ended June 30, 20 | | | |
|---|--------------------|------------------|---------------------|------------------------------|------------------|---------------------|--|
| (In millions of dollars, except exchange rates) | Notional (US\$) | Exchange rate | Notional (Cdn\$) | Notional (US\$) | Exchange rate | Notional (Cdn\$) | |
| | | | | | | | |
| Debt derivatives entered | 38 | 1.289 | 49 | 71 | 1.282 | 91 | |
| Debt derivatives settled | 31 | 1.258 | 39 | 58 | 1.293 | 75 | |

As at June 30, 2023, we had US\$245 million notional amount of debt derivatives outstanding relating to our outstanding lease liabilities (December 31, 2022 - US\$225 million) with terms to maturity ranging from July 2023 to June 2026 (December 31, 2022 - January 2023 to December 2025) at an average rate of \$1.318/US\$ (December 31, 2022 - \$1.306/US\$).

See "Mark-to-market value" for more information about our debt derivatives.

² The derivatives associated with our US\$1 billion senior notes due 2025 have not been designated as hedges for accounting purposes.

Interest rate derivatives

From time to time, we use bond forward derivatives or interest rate swap derivatives (collectively, interest rate derivatives) to hedge interest rate risk on current and future debt instruments. Our interest rate derivatives are designated as hedges for accounting purposes.

Concurrent with our issuance of US\$750 million subordinated notes in February 2022, we terminated \$950 million of interest rate swap derivatives and received \$33 million upon settlement.

Concurrent with our issuance of US\$7.05 billion (\$9.05 billion) and \$4.25 billion senior notes in March 2022, we terminated:

- US\$2 billion of interest rate swap derivatives and paid US\$129 million (\$165 million) upon settlement; and
- \$500 million of bond forwards and \$2.3 billion of interest rate swap derivatives and received \$80 million upon settlement.

As at June 30, 2023 and 2022, we had no interest rate derivatives outstanding.

See "Mark-to-market value" for more information about our interest rate derivatives.

Expenditure derivatives

We use foreign currency forward contracts (expenditure derivatives) to manage the foreign exchange risk in our operations, designating them as hedges for accounting purposes for certain of our forecast operational and capital expenditures.

Below is a summary of the expenditure derivatives we entered into and settled during the three and six months ended June 30, 2023 and 2022.

| | Three m | onths ended Ju | ne 30, 2023 | Six m | onths ended Ju | ine 30, 2023 |
|---|--------------------|------------------|---------------------|--------------------|------------------|---------------------|
| (In millions of dollars, except exchange rates) | Notional (US\$) | Exchange rate | Notional (Cdn\$) | Notional (US\$) | Exchange rate | Notional (Cdn\$) |
| Expenditure derivatives entered | 930 | 1.327 | 1,234 | 1,140 | 1.327 | 1,513 |
| Expenditure derivatives acquired | 212 | 1.330 | 282 | 212 | 1.330 | 282 |
| Expenditure derivatives settled | 315 | 1.260 | 397 | 540 | 1.254 | 677 |
| | Three m | onths ended Ju | ne 30, 2022 | Six m | onths ended Ju | ine 30, 2022 |
| (In millions of dollars, except exchange rates) | Notional (US\$) | Exchange rate | Notional (Cdn\$) | Notional (US\$) | Exchange rate | Notional (Cdn\$) |
| | | | | | | |
| Expenditure derivatives entered | 474 | 1.253 | 594 | 852 | 1.251 | 1,066 |
| Expenditure derivatives settled | 255 | 1.290 | 329 | 480 | 1.292 | 620 |

As at June 30, 2023, we had US\$1,772 million notional amount of expenditure derivatives outstanding (December 31, 2022 - US\$960 million) with terms to maturity ranging from July 2023 to December 2024 (December 31, 2022 - January 2023 to December 2023) at an average rate of \$1.307/US\$ (December 31, 2022 - \$1.250/US\$).

See "Mark-to-market value" for more information about our expenditure derivatives.

Equity derivatives

We use total return swaps (equity derivatives) to hedge the market price appreciation risk of the Class B Non-Voting Shares granted under our stock-based compensation programs. The equity derivatives have not been designated as hedges for accounting purposes.

During the three months ended June 30, 2023, we entered into 0.5 million equity derivatives with a weighted average price of \$58.14 as a result of the issuance of additional performance restricted share units this year.

As at June 30, 2023, we had equity derivatives outstanding for 6.0 million (December 31, 2022 - 5.5 million) Class B Non-Voting Shares with a weighted average price of \$54.02 (December 31, 2022 - \$53.65).

During the six months ended June 30, 2023, we executed extension agreements for the remainder of our equity derivative contracts under substantially the same commitment terms and conditions with revised expiry dates to April 2024 (from April 2023).

See "Mark-to-market value" for more information about our equity derivatives.

Cash settlements on debt derivatives and forward contracts

Below is a summary of the net proceeds (payments) on settlement of debt derivatives and forward contracts during the three and six months ended June 30, 2023 and 2022.

| | Three m | onths ended . | June 30, 2023 | Six m | nonths ended . | une 30, 2023 |
|---|---------------------|------------------|----------------------|---------------------|------------------|----------------------|
| (In millions of dollars, except exchange rates) | US\$ settlements | Exchange rate | Cdn\$ settlements | US\$ settlements | Exchange rate | Cdn\$ settlements |
| Credit facilities | | | (90) | | | (95) |
| US commercial paper program | | | (16) | | | (18) |
| Senior and subordinated notes | | | _ | | | 234 |
| Net (payments) proceeds on settlement of | | | | | | |
| debt derivatives and forward contracts | | | (106) | | | 121 |
| | Three m | onths ended . | June 30, 2022 | Six m | nonths ended . | une 30, 2022 |
| (In millions of dollars, except exchange rates) | US\$ settlements | Exchange rate | Cdn\$ settlements | US\$ settlements | Exchange rate | Cdn\$ settlements |
| Credit facilities | | | _ | | | 9 |
| US commercial paper program | | | 20 | | | 21 |
| Senior and subordinated notes | | | _ | | | (75) |
| Forward starting cross-currency swaps | | | _ | | | 43 |
| Interest rate derivatives (Cdn\$) | | | _ | | | 113 |
| Interest rate derivatives (US\$) | - | - | - | (129) | 1.279 | (165) |
| | | | | | | |
| Net proceeds (payments) on settlement of debt derivatives and forward contracts | | | 20 | | | (54) |

Mark-to-market value

We record our derivatives using an estimated credit-adjusted, mark-to-market valuation, calculated in accordance with IFRS.

| | | | As at | June 30, 2023 |
|--|------------------------------|------------------|-------------------------------|-----------------------|
| (In millions of dollars, except exchange rates) | Notional amount (US\$) | Exchange rate | Notional amount (Cdn\$) | Fair value (Cdn\$) |
| Debt derivatives accounted for as cash flow hedges: | | | | |
| As assets | 6,195 | 1.1529 | 7,142 | 974 |
| As liabilities | 9,649 | 1.3093 | 12,633 | (662 |
| Debt derivatives not accounted for as hedges: | | | | |
| As assets | 755 | 1.3153 | 993 | 7 |
| As liabilities | 4,211 | 1.3355 | 5,624 | (48 |
| Net mark-to-market debt derivative asset | | | | 271 |
| Expenditure derivatives accounted for as cash flow hedges: | | | | |
| As assets | 650 | 1.2671 | 824 | 38 |
| As liabilities | 1,122 | 1.3303 | 1,493 | (13 |
| Net mark-to-market expenditure derivative asset | | | | 25 |
| Equity derivatives not accounted for as hedges: | | | | |
| As assets | = | = | 324 | 38 |
| Net mark-to-market equity derivative asset | | | | 38 |
| Net mark-to-market asset | | | | 334 |

| | | | As at Dece | mber 31, 2022 |
|--|------------------------------|------------------|-------------------------------|-----------------------|
| (In millions of dollars, except exchange rates) | Notional amount (US\$) | Exchange rate | Notional amount (Cdn\$) | Fair value (Cdn\$) |
| Debt derivatives accounted for as cash flow hedges: | | | | |
| As assets | 7,834 | 1.1718 | 9,180 | 1,330 |
| As liabilities | 7,491 | 1.3000 | 9,738 | (414) |
| Short-term debt derivatives not accounted for as hedges: | | | | |
| As assets | 1,173 | 1.2930 | 1,517 | 72 |
| Net mark-to-market debt derivative asset | | | | 988 |
| Expenditure derivatives accounted for as cash flow hedges: | | | | |
| As assets | 960 | 1.2500 | 1,200 | 94 |
| Net mark-to-market expenditure derivative asset | | | | 94 |
| Equity derivatives not accounted for as hedges: | | | | |
| As assets | = | _ | 295 | 54 |
| Net mark-to-market expenditure derivative asset | | | | 54 |
| Net mark-to-market asset | | | | 1,136 |

Commitments and Contractual Obligations

See our 2022 Annual MD&A for a summary of our obligations under firm contractual arrangements, including commitments for future payments under long-term debt arrangements and lease arrangements as at December 31, 2022. These are also discussed in notes 17, 21, and 28 of our 2022 Annual Audited Consolidated Financial Statements.

As a result of the Shaw Transaction, we assumed Shaw's outstanding contractual commitments. The table below summarizes the new commitments for purchase obligations, which are not recognized as liabilities as at June 30, 2023.

| (In millions of dollars) | Remainder of 2023 | 2024 and 2025 | 2026 and 2027 | Thereafter | Total |
|--------------------------|-------------------|---------------|---------------|------------|-------|
| Purchase obligations | 103 | 250 | 101 | 169 | 623 |

We also acquired new commitments for property, plant and equipment of approximately \$90 million, which are not recognized as liabilities as at June 30, 2023.

Except where otherwise disclosed in this MD&A, as at June 30, 2023, there had been no other material changes to our material contractual obligations, as identified in our 2022 Annual MD&A, since December 31, 2022.

Regulatory Developments

See our 2022 Annual MD&A for a discussion of the significant regulations that affected our operations as at March 9, 2023. The following are the significant regulatory developments since that date.

ISED Canada review of the Shaw Transaction

On March 31, 2023, the Minister of Innovation, Science and Industry approved the transfer of Freedom's spectrum licences to Videotron, following which the Freedom Transaction closed on April 3, 2023.

As part of the regulatory approval process, we have agreed to certain legally enforceable undertakings with ISED Canada, which reflect commitments we made when the Shaw Transaction was announced, including:

- \$1 billion of investments over five years to connect rural, remote, and Indigenous communities across Western Canada and to close critical connectivity gaps faster for underserved areas, including to make broadband Internet services available where broadband Internet at a minimum 50 megabit per second (Mbps) download speeds and 10 Mbps upload speeds is not currently available and to make 5G wireless service available where mobile service using long-term evolution (LTE) is not available;
- \$2.5 billion of investments over five years to enhance and expand 5G coverage across Western Canada and \$3 billion over five years related to additional network, services, and technology investments, including the expansion of our Cable network;
- expanding Connected for Success, our low-cost, high-speed Internet program, to low-income Canadians across
 Western Canada and implementing a new Connected for Success wireless program for low-income Canadians
 across Canada, such that Connected for Success will be available to more than 2.5 million eligible Canadians
 within five years;
- maintaining a strong presence in Western Canada, including creating 3,000 new jobs within five years (and maintaining those jobs until the tenth anniversary of closing) and maintaining a Western Canada headquarters in Calgary for at least ten years; and
- continuing to offer wireless plans to existing Shaw Mobile customers as at the closing date with the same terms and conditions (including eligibility) as the Shaw Mobile plans that were available as at the closing date for five years.

We will report on our progress towards each of these undertakings every year until such commitments have been met or for up to ten years after the closing date of the Shaw Transaction, whichever is earlier, including through a report that will be posted publicly on our website. If any material element of any of the above commitments is not met, we could be liable to pay ISED Canada \$100 million in damages per year (to a maximum of \$1 billion) until the earlier of (i) such material elements having been met or fulfilled or (ii) ten years after the closing date of the Shaw Transaction.

CRTC Review of Wholesale Wireline Telecommunications Services

On March 8, 2023, the Canadian Radio-television and Telecommunications Commission (CRTC) released Telecom Notice of Consultation (CRTC 2023-56) to provide notice of a public hearing to be held for its review of the existing framework for wholesale high-speed access (HSA) services in light of changing market conditions, the significant challenges in implementing the framework, and the importance to Canadians of having access to greater choice and more affordable services. The CRTC has requested comments on several issues, including the preliminary views that (i) the provision of aggregated wholesale HSA services should be mandated; (ii) access to FTTH facilities should be provided over these services; and (iii) the provision of FTTH facilities over aggregated wholesale HSA services should be mandated on a temporary and expedited basis until the CRTC reaches a decision as to whether such access is to be provided indefinitely.

Government of Canada Budget 2023

The 2023 Federal Budget, published in March 2023, includes a plan to address specific fees (including unexpected, hidden, and additional fees) to continue to ensure businesses are transparent with prices and to make life more affordable for Canadians. This plan could include roaming fees charged by telecommunications companies, amongst other fees charged in other industries.

ISED Canada consultation on wireless services within the TTC subway system

On July 24, 2023, ISED Canada announced it had initiated a *Consultation on Conditions of Licence relating to the Provision of Service within the Toronto Transit Commission (TTC) Subway System.* ISED Canada proposes to introduce additional conditions on spectrum licences relating to the provision of service in subway stations and tunnels operated by the TTC. Among other things, ISED Canada is seeking comments on a process for licensees to reach commercial or arbitrated agreements regarding access, as well as the timing of provision of wireless services

within the TTC subway system. Initial comments are due by August 8, 2023, with reply comments due 15 days after publication of initial comments, following which ISED Canada will issue its decision.

CRTC decision on final offer arbitration between Rogers and Quebecor regarding MVNO access rates

In Telecom Regulatory Policy CRTC 2021-130 - Review of Mobile Wireless Services, the CRTC mandated that the national carriers, including Rogers, provide mobile virtual network operator (MVNO) service to regional carriers possessing mobile spectrum licences. Under the policy, if parties are unable to agree upon commercial rates, either party may refer the dispute to the CRTC for final offer arbitration. Because Rogers and Quebecor were unable to reach an agreement, the matter was put before the CRTC. On July 24 2023, the CRTC accepted Quebecor's offer and directed the parties to enter into an MVNO access agreement consistent with that offer. We are reviewing the impact of the decision.

Updates to Risks and Uncertainties

See our 2022 Annual MD&A for a discussion of the principal risks and uncertainties that could have a material adverse effect on our business and financial results as at March 9, 2023, which should be reviewed in conjunction with this MD&A. The following updates and supplements those risks and uncertainties.

Shaw Transaction

As a result of the Shaw Transaction, we are subject to a number of additional risks, many of which are outside the control of Rogers. Certain of these risks are disclosed in our 2022 Annual MD&A. Updates and additions to these risks are described below.

We may fail to realize the expected synergies and other benefits of the Shaw Transaction

Achieving the anticipated benefits of the Shaw Transaction depends on our ability to consolidate and integrate Shaw's businesses, operations, and workforce in a manner that facilitates growth opportunities and achieves the projected cost savings and revenue growth without adversely affecting the combined company's current operations. Even if we successfully integrate Shaw's businesses, the anticipated benefits of the Shaw Transaction may not be fully realized or they could take longer to realize than expected.

The integration process may result in the loss of key personnel, the termination or alteration of existing material contracts or relationships, the disruption of ongoing businesses, or inconsistencies in standards, controls, procedures, and policies. There could be potential unknown liabilities and unforeseen expenses associated with the Shaw Transaction that were not discovered while performing due diligence. Coordinating certain aspects of the operations and personnel of Rogers with Shaw will involve complex operational, technological, and personnel-related challenges. In addition to the day-to-day operations of Rogers, management will need to focus on the integration of the Shaw business.

Videotron Ltd.

On April 3, 2023, Rogers and Videotron settled the lawsuit arising on October 29, 2021, when Videotron launched a lawsuit against Rogers in the Quebec Superior Court, in connection with an agreement entered into by the parties in 2013 for the development and operation of a joint LTE network in the province of Quebec. The lawsuit involved allegations by Videotron that Rogers breached its contractual obligations by developing its own network in the territory and sought damages of \$850 million. Rogers remains committed to serving our customers through continued investment in the joint network.

July 2022 network outage

As a result of the network outage that occurred on July 8, 2022, a total of four applications were filed in the Quebec Superior Court seeking authorization to commence a class action against Rogers in relation to this network outage. One of the applications was subsequently withdrawn. A second application has since been suspended. Each of the remaining two applications seeks to institute a class action on behalf of all persons in Quebec who, among other things, experienced a wireless or wireline service interruption as a result of, or were otherwise impacted by, the outage. Each remaining application also claims various damages, including, among others, contractual damages, damages for lost profits, and punitive damages. On June 22, 2023, a carriage hearing was heard in respect of the two remaining applications; we expect a decision identifying the representative plaintiff to follow later this year.

At this time, we are unable to assess the likelihood of success of these applications, or predict the magnitude of any liability we might incur by virtue of the claims underlying those applications or any corresponding or similar claims that may be brought against us in the future. As such, we have not recognized a liability for this contingency. If successful, one of those claims could have a material adverse effect on our financial results or financial condition. It is also possible that similar or corresponding claims could be filed in other jurisdictions.

Technology

Satellite

The acquired Shaw business utilizes three satellites (Anik F2, Anik F3, and Anik G1) owned by Telesat to provide satellite services to customers. Telesat has publicly disclosed anomalies with two of four thrusters used for station-keeping on Anik F2. Customers in remote geographies have begun experiencing periodic service interruptions and the overall survivability estimations have been reduced.

To ensure continuity of service, workarounds have been implemented by both Telesat and Rogers. To further mitigate risk, we have accelerated our set-top box deployment plan to transition impacted services away from Anik F2 to Anik G1. Such workarounds and risk mitigation strategies may not be able to fully mitigate present and future anomalies or failure of the satellite.

These operational anomalies, and any future anomalies or failure of any satellite, could negatively affect customer service and our relationships with our customers and may have a material adverse effect on our reputation, operations, and/or financial results.

We do not maintain any insurance coverage for the transponders on Anik F2, Anik F3, and Anik G1, including business interruption insurance, that would cover damage related to the loss of use of one or more of the transponders on the satellites.

The provision of Internet connectivity in rural areas by new entrants leveraging low Earth orbit satellite technology, or expanded broadband and/or wireless infrastructure from legacy providers, could also result in declining subscriber trends among Satellite customers.

Material Accounting Policies and Estimates

See our 2022 Annual MD&A and our 2022 Annual Audited Consolidated Financial Statements and notes thereto for a discussion of the accounting policies and estimates that are critical to the understanding of our business operations and the results of our operations.

New accounting pronouncements adopted in 2023

We adopted the following accounting amendments that were effective for our interim and annual consolidated financial statements commencing January 1, 2023. The adoption of these standards have not had a material impact on our financial results.

- IFRS 17, Insurance Contracts, a replacement of IFRS 4, Insurance Contracts, that aims to provide consistency in the application of accounting for insurance contracts.
- Amendments to IAS 1, *Presentation of Financial Statements Disclosure of Accounting Policies*, requiring entities to disclose material, instead of significant, accounting policy information.
- Amendments to IAS 8, Accounting Policies Changes in Accounting Estimates and Errors, clarifying the definition of "accounting policies" and "accounting estimates".
- Amendments to IAS 12, Income Taxes Deferred Tax related to Assets and Liabilities arising from a Single Transaction, narrowing the scope for exemption when recognizing deferred taxes.

Recent accounting pronouncements not yet adopted

The IASB has issued the following new standard and amendments to existing standards that will become effective in future years:

- Amendments to IAS 1, Presentation of Financial Statements Classification of Liabilities as Current or Noncurrent, clarifying the classification requirements in the standard for liabilities as current or non-current (January 1, 2024).
- Amendments to IFRS 16, Leases Lease Liability in a Sale and Leaseback, clarifying subsequent measurement requirements for sale and leaseback transactions for sellers-lessees. (January 1, 2024).
- Amendments to IAS 1, *Presentation of Financial Statements Non-current Liabilities with Covenants*, modifying the 2020 amendments to IAS 1 to further clarify the classification, presentation, and disclosure requirements in the standard for non-current liabilities with covenants. (January 1, 2024).
- Amendments to IAS 7, Statement of Cash Flows and IFRS 7, Financial Instruments: Disclosures Supplier Finance Arrangements, adding disclosure requirements that require entities to provide qualitative and quantitative information about supplier finance arrangements. (January 1, 2024).

We are assessing the impacts, if any, the amendments to existing standards will have on our consolidated financial statements, but we currently do not expect any material impacts.

Transactions with related parties

We have entered into business transactions with Dream Unlimited Corp. (Dream), which is controlled by our Director Michael J. Cooper. Dream is a real estate company that rents spaces in office and residential buildings. Total amounts paid to this related party were nominal for the three and six months ended June 30, 2023 and 2022.

During the quarter, Vancouver Professional Baseball LLP ceased being a related party to us as John C. Kerr no longer controls the entity. There were no transactions with this related party during that period.

We have also entered into certain transactions with our controlling shareholder and companies it controls. These transactions are subject to formal agreements approved by the Audit and Risk Committee. Total amounts paid to these related parties generally reflect the charges to Rogers for occasional business use of aircraft, net of other administrative services, and were less than \$1 million for the three and six months ended June 30, 2023 and 2022.

On closing of the Shaw Transaction, we entered into an advisory agreement with Brad Shaw in accordance with the arrangement agreement, pursuant to which he will be paid \$20 million for a two-year period following closing in exchange for performing certain services related to the transition and integration of Shaw.

We have normal course business transactions between our Cable business and Corus Entertainment Inc. (Corus), a Canadian-based integrated media and content company, pursuant to which we purchase programming content from Corus, including through arrangements existing prior to closing the Shaw Transaction. In connection with the Shaw Transaction, we also assumed existing programming agreements between Shaw and Corus. We also provide Corus with advertising and other services. Brad Shaw, a director of RCI, holds joint control of Corus. Below is a summary of the related party activity for the business transactions described above for the period since the Shaw Transaction closed.

| | Three months end | Three months ended June 30 | | ed June 30 |
|---|------------------|----------------------------|------|------------|
| (In millions of dollars) | 2023 | 2022 | 2023 | 2022 |
| | | | | |
| Programming fees | 38 | - | 38 | - |
| Advertising, wireless, and cable services | (3) | - | (3) | - |

We recognized these transactions at the amounts agreed to by the related parties, which were also approved by the Audit and Risk Committee. The amounts owing for these services were unsecured, interest-free, and generally due for payment in cash within one month of the date of the transaction.

Controls and procedures

In accordance with the provisions of National Instrument 52-109 – *Certification of Disclosure in Issuers' Annual and Interim Filings*, our Chief Executive Officer and Chief Financial Officer have limited the scope of their design of our disclosure controls and procedures and internal control over financial reporting to exclude the controls, policies, and procedures of Shaw, which we acquired on April 3, 2023. In our consolidated financial statements for the three months ended June 30, 2023, the acquired Shaw business contributed approximately \$1.1 billion of consolidated revenue and a net loss of approximately \$100 million. Additionally, as at June 30, 2023, the current assets and current liabilities of the acquired Shaw operations represented approximately 10% and 20% of consolidated current assets and current liabilities, respectively, and the non-current assets and non-current liabilities of the acquired Shaw operations represented approximately 40% and 15% of consolidated non-current assets and non-current liabilities, respectively. The design of the disclosure controls and procedures and internal control over financial reporting of the acquired Shaw operations will be completed for the second quarter of 2024.

There have been no changes in our internal controls over financial reporting this quarter that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

Seasonality

Our operating results generally vary from quarter to quarter as a result of changes in general economic conditions and seasonal fluctuations, among other things, in each of our reportable segments. This means our results in one quarter are not necessarily indicative of how we will perform in a future quarter. Wireless, Cable, and Media each have unique seasonal aspects to, and certain other historical trends in, their businesses. For specific discussions of the seasonal trends affecting our reportable segments, refer to our 2022 Annual MD&A. The acquired Shaw business has substantially consistent fluctuations. Additionally, Satellite subscriber activity is modestly higher during the second and third quarter, when subscribers increasingly begin using second or vacation homes for the season.

Key Performance Indicators

We measure the success of our strategy using a number of key performance indicators that are defined and discussed in our 2022 Annual MD&A and this MD&A. We believe these key performance indicators allow us to appropriately measure our performance against our operating strategy and against the results of our peers and competitors. The following key performance indicators, some of which are supplementary financial measures (see "Non-GAAP and Other Financial Measures"), are not measurements in accordance with IFRS. They include:

- subscriber counts;
 - Wireless:
 - Cable; and
 - homes passed (Cable);
- Wireless subscriber churn (churn):
- Wireless mobile phone average revenue per user (ARPU);
- Cable average revenue per account (ARPA);
- Cable customer relationships;
- Cable market penetration (penetration);
- capital intensity; and
- total service revenue.

Non-GAAP and Other Financial Measures

We use the following "non-GAAP financial measures" and other "specified financial measures" (each within the meaning of applicable Canadian securities law). These are reviewed regularly by management and the Board in assessing our performance and making decisions regarding the ongoing operations of our business and its ability to generate cash flows. Some or all of these measures may also be used by investors, lending institutions, and credit rating agencies as indicators of our operating performance, of our ability to incur and service debt, and as measurements to value companies in the telecommunications sector. These are not standardized measures under IFRS, so may not be reliable ways to compare us to other companies.

| | Non-GAAP financ | ial measures | |
|---|---|--|--|
| Specified financial measure | How it is useful | How we calculate it | Most directly comparable IFRS financial measure |
| Adjusted net income | To assess the performance of our businesses before the effects of the noted items, because they affect the comparability of our financial results and could potentially distort the analysis of trends in business performance. Excluding these items does not imply that they are non-recurring. | Net income add (deduct) restructuring, acquisition and other; loss (recovery) on sale or wind down of investments; loss (gain) on disposition of property, plant and equipment; (gain) on acquisitions; loss on non-controlling interest purchase obligations; loss on repayment of long-term debt; loss on bond forward derivatives; depreciation and amortization on fair value increment of Shaw Transaction-related assets; and income tax adjustments on these items, including adjustments as a result of legislative changes. | Net income |
| Pro forma trailing 12-month adjusted EBITDA | To illustrate the results of a combined Rogers and Shaw as if the Shaw Transaction had closed at the beginning of the trailing 12- month period. | Trailing 12-month adjusted EBITDA add Acquired Shaw business adjusted EBITDA - July 2022 to March 2023 | Trailing 12- month adjusted EBITDA |

| | Non-GAAP ratios | | | | |
|--|---|--|--|--|--|
| Specified financial measure | How it is useful | How we calculate it | | | |
| Adjusted basic earnings per share Adjusted diluted earnings per share | To assess the performance of our businesses before the effects of the noted items, because they affect the comparability of our financial results and could potentially distort the analysis of trends in business performance. Excluding these items does not imply that they are non-recurring. | Adjusted net income divided by basic weighted average shares outstanding. Adjusted net income including the dilutive effect of stock-based compensation divided by diluted weighted average shares outstanding. | | | |
| Pro forma debt leverage ratio | We believe this helps investors and analysts analyze our ability to service our debt obligations, with the results of a combined Rogers and Shaw as if the Shaw Transaction had closed at the beginning of the trailing 12-month period. | Adjusted net debt divided by pro forma trailing 12-month adjusted EBITDA | | | |

| Total of segments measures | | | | |
|-----------------------------|---|--|--|--|
| Specified financial measure | Most directly comparable IFRS financial measure | | | |
| Adjusted EBITDA | Net income | | | |

| | Capital management measures | | | | |
|-----------------------------|--|--|--|--|--|
| Specified financial measure | How it is useful | | | | |
| Free cash flow | To show how much cash we generate that is available to repay debt and reinvest in our company, which is an important indicator of our financial strength and performance. | | | | |
| | We believe that some investors and analysts use free cash flow to value a business and its underlying assets. | | | | |
| Adjusted net debt | We believe this helps investors and analysts analyze our debt and cash balances while taking into account the economic impact of debt derivatives on our US dollar-denominated debt. | | | | |
| Debt leverage ratio | We believe this helps investors and analysts analyze our ability to service our debt obligations. | | | | |
| Available liquidity | To help determine if we are able to meet all of our commitments, to execute our business plan, and to mitigate the risk of economic downturns. | | | | |

| | Supplementary financial measures |
|--|--|
| Specified financial measure | How we calculate it |
| Adjusted EBITDA margin | Adjusted EBITDA divided by revenue. |
| Wireless mobile phone average revenue per user (ARPU) | Wireless service revenue divided by average total number of Wireless mobile phone subscribers for the relevant period. |
| Cable average revenue per account (ARPA) | Cable service revenue divided by average total number of customer relationships for the relevant period. |
| Capital intensity | Capital expenditures divided by revenue. |

Reconciliation of adjusted EBITDA

| | Three months er | nded June 30 | Six months er | nded June 30 |
|--------------------------------------|-----------------|--------------|---------------|--------------|
| (In millions of dollars) | 2023 | 2022 | 2023 | 2022 |
| Net income | 109 | 409 | 620 | 801 |
| Add: | | | | |
| Income tax expense | 27 | 135 | 212 | 288 |
| Finance costs | 583 | 357 | 879 | 615 |
| Depreciation and amortization | 1,158 | 638 | 1,789 | 1,284 |
| EBITDA | 1,877 | 1,539 | 3,500 | 2,988 |
| Add (deduct): | | | | |
| Other income | (18) | (18) | (45) | (24) |
| Restructuring, acquisition and other | 331 | 71 | 386 | 167 |
| Adjusted EBITDA | 2,190 | 1,592 | 3,841 | 3,131 |

Reconciliation of adjusted net income

| | Three months er | nded June 30 | Six months ended June 30 | | |
|---|-----------------|--------------|--------------------------|------|--|
| (In millions of dollars) | 2023 | 2022 | 2023 | 2022 | |
| Net income | 109 | 409 | 620 | 801 | |
| Add (deduct): | | | | | |
| Restructuring, acquisition and other | 331 | 71 | 386 | 167 | |
| Depreciation and amortization on fair value increment of Shaw Transaction-related assets | 252 | - | 252 | _ | |
| Income tax impact of above items | (148) | (17) | (161) | (43) | |
| | | | | | |
| Adjusted net income | 544 | 463 | 1,097 | 925 | |

Reconciliation of pro forma trailing 12-month adjusted EBITDA

| | As at June 30 |
|---|---------------|
| (In millions of dollars) | 2023 |
| Trailing 12-month adjusted EBITDA | 7,103 |
| Add (deduct): Acquired Shaw business adjusted EBITDA - July 2022 to March 2023 | 1,547 |
| Pro forma trailing 12-month adjusted EBITDA | 8,650 |

Reconciliation of free cash flow

| | Three months er | ded June 30 | Six months ended June 30 | | |
|--|-----------------|-------------|--------------------------|---------|--|
| (In millions of dollars) | 2023 | 2022 | 2023 | 2022 | |
| Cash provided by operating activities | 1,635 | 1,319 | 2,088 | 2,132 | |
| Add (deduct): | | | | | |
| Capital expenditures | (1,079) | (778) | (1,971) | (1,427) | |
| Interest on borrowings, net and capitalized interest | (510) | (325) | (749) | (560) | |
| Interest paid, net | 489 | 227 | 812 | 441 | |
| Restructuring, acquisition and other | 331 | 71 | 386 | 167 | |
| Program rights amortization | (26) | (19) | (44) | (39) | |
| Change in net operating assets and liabilities | (261) | (216) | 443 | 105 | |
| Other adjustments ¹ | (103) | 65 | (119) | 40 | |
| Free cash flow | 476 | 344 | 846 | 859 | |

¹ Consists of post-employment benefit contributions, net of expense, cash flows relating to other operating activities, and other (income) expense from our financial statements.

Other Information

Consolidated financial results - quarterly summaryBelow is a summary of our consolidated results for the past eight quarters.

| | 2023 | | 2022 | | | | 2021 | |
|---|--------|--------|--------|--------|--------|--------|--------|--------|
| (In millions of dollars, except per share amounts) | Q2 | Q1 - | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 |
| Revenue | | | | | | | | |
| Wireless | 2,424 | 2.346 | 2,578 | 2,267 | 2,212 | 2.140 | 2.415 | 2.215 |
| Cable | 2,013 | 1,017 | 1,019 | 975 | 1,041 | 1,036 | 1,023 | 1,016 |
| Media | 686 | 505 | 606 | 530 | 659 | 482 | 516 | 473 |
| Corporate items and intercompany eliminations | (77) | (33) | (37) | (29) | (44) | (39) | (35) | (38) |
| Total revenue | 5,046 | 3,835 | 4,166 | 3,743 | 3,868 | 3,619 | 3,919 | 3.666 |
| Total service revenue ¹ | 4,534 | 3,314 | 3,436 | 3,230 | 3,443 | 3,196 | 3,232 | 3,149 |
| Adjusted EBITDA | | | | | | | | |
| Wireless | 1,222 | 1,179 | 1.173 | 1,093 | 1.118 | 1,085 | 1,086 | 1,107 |
| Cable | 1,026 | 557 | 522 | 465 | 520 | 551 | 518 | 516 |
| Media | 4 | (38) | 57 | 76 | 2 | (66) | (26) | 33 |
| Corporate items and intercompany eliminations | (62) | (47) | (73) | (51) | (48) | (31) | (56) | (56) |
| Adjusted EBITDA | 2,190 | 1,651 | 1,679 | 1,583 | 1,592 | 1,539 | 1,522 | 1,600 |
| Deduct (add): | | | | | | | | |
| Depreciation and amortization | 1,158 | 631 | 648 | 644 | 638 | 646 | 658 | 642 |
| Restructuring, acquisition and other | 331 | 55 | 58 | 85 | 71 | 96 | 101 | 63 |
| Finance costs | 583 | 296 | 287 | 331 | 357 | 258 | 218 | 207 |
| Other (income) expense | (18) | (27) | (10) | 19 | (18) | (6) | (12) | 20 |
| Net income before income tax expense | 136 | 696 | 696 | 504 | 544 | 545 | 557 | 668 |
| Income tax expense | 27 | 185 | 188 | 133 | 135 | 153 | 152 | 178 |
| Net income | 109 | 511 | 508 | 371 | 409 | 392 | 405 | 490 |
| Earnings per share: | | | | | | | | |
| Basic | \$0.21 | \$1.01 | \$1.01 | \$0.73 | \$0.81 | \$0.78 | \$0.80 | \$0.97 |
| Diluted | \$0.20 | \$1.00 | \$1.00 | \$0.71 | \$0.76 | \$0.77 | \$0.80 | \$0.94 |
| Net income | 109 | 511 | 508 | 371 | 409 | 392 | 405 | 490 |
| Add (deduct): | | | | | | | | |
| Restructuring, acquisition and other | 331 | 55 | 58 | 85 | 71 | 96 | 101 | 63 |
| Depreciation and amortization on fair value increment of Shaw Transaction-related assets | 252 | _ | _ | _ | _ | _ | _ | _ |
| Income tax impact of above items | (148) | (13) | (12) | (20) | (17) | (26) | (20) | (17) |
| Adjusted net income | 544 | 553 | 554 | 436 | 463 | 462 | 486 | 536 |
| | | | | | | | | |
| Adjusted earnings per share: | | | | | | | | |
| Basic | \$1.03 | \$1.10 | \$1.10 | \$0.86 | \$0.92 | \$0.91 | \$0.96 | \$1.06 |
| Diluted | \$1.02 | \$1.09 | \$1.09 | \$0.84 | \$0.86 | \$0.91 | \$0.96 | \$1.03 |
| Capital expenditures | 1,079 | 892 | 776 | 872 | 778 | 649 | 846 | 739 |
| Cash provided by operating activities | 1,635 | 453 | 1,145 | 1,216 | 1,319 | 813 | 1,147 | 1,319 |
| Free cash flow | 476 | 370 | 635 | 279 | | | | 507 |

¹ As defined. See "Key Performance Indicators".

Summary of financial information of long-term debt guarantor

Our outstanding public debt, amounts drawn on our bank credit and letter of credit facilities, and derivatives are unsecured obligations of RCI, as obligor, and RCCI, as either co-obligor or guarantor, as applicable.

The selected unaudited consolidating summary financial information for RCI for the periods identified below, presented with a separate column for: (i) RCI, (ii) RCCI, (iii) our non-guarantor subsidiaries on a combined basis, (iv) consolidating adjustments, and (v) the total consolidated amounts, is set forth as follows:

| Three months ended June 30 | RCI ^{1,2} | | RCCI 1,2 | | Non-guarantor subsidiaries ^{1,2} | | Consolidating adjustments ^{1,2} | | Total | |
|---|--------------------|-----------------|-----------------|-----------------|--|-----------------|--|-----------------|-----------------|-----------------|
| (unaudited) (In millions of dollars) | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 |
| Selected Statements of Income data measure: | | | | | | | | | | |
| Revenue | _ | _ | 4,134 | 3,236 | 1,000 | 686 | (88) | (54) | 5,046 | 3,868 |
| Net income (loss) | 109 | 409 | 157 | 396 | 43 | 90 | (200) | (486) | 109 | 409 |
| | | | | | Non-au | arantor | Consoli | dating | | |
| Six months ended June 30 | RCI | 1,2 | RCCI 1,2 | | Non-guarantor subsidiaries ^{1,2} | | Consolidating adjustments 1,2 | | Total | |
| (unaudited) (In millions of dollars) | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 |
| Selected Statements of Income data measure: | | | | | | | | | | |
| Revenue | _ | - | 7,481 | 6,395 | 1,532 | 1,193 | (132) | (101) | 8,881 | 7,487 |
| Net income (loss) | 620 | 801 | 578 | 825 | 62 | 85 | (640) | (910) | 620 | 801 |
| As at period end | RCI | 1,2 | RCCI 1,2 | | Non-guarantor subsidiaries ^{1,2} | | Consolidating adjustments | | Total | |
| (unaudited) (In millions of dollars) | Jun. 30 2023 | Dec. 31 2022 | Jun. 30 2023 | Dec. 31 2022 | Jun. 30 2023 | Dec. 31 2022 | Jun. 30 2023 | Dec. 31 2022 | Jun. 30 2023 | Dec. 31 2022 |
| Selected Statements of Financial Position data measure: | | | | | | | | | | |
| Current assets | 39,992 | 47,197 | 39,206 | 33,845 | 10,133 | 9,991 | (82,610) | (71,750) | 6,721 | 19,283 |
| Non-current assets | 64,218 | 34,499 | 57,300 | 30,135 | 7,288 | 3,853 | (65,788) | (32,115) | 63,018 | 36,372 |
| Current liabilities | 41,792 | 36,902 | 64,213 | 37,051 | 8,870 | 8,972 | (104,567) | (73,376) | 10,308 | 9,549 |
| Non-current liabilities | 43,866 | 31,890 | 15,311 | 5,302 | 561 | 188 | (11,870) | (1,366) | 47,868 | 36,014 |

¹ For the purposes of this table, investments in subsidiary companies are accounted for by the equity method.

² Amounts recorded in current liabilities and non-current liabilities for RCCI do not include any obligations arising as a result of being a guarantor or coobligor, as the case may be, under any of RCI's long-term debt.

About Forward-Looking Information

This MD&A includes "forward-looking information" and "forward-looking statements" within the meaning of applicable securities laws (collectively, "forward-looking information"), and assumptions about, among other things, our business, operations, and financial performance and condition approved by our management on the date of this MD&A. This forward-looking information and these assumptions include, but are not limited to, statements about our objectives and strategies to achieve those objectives, and about our beliefs, plans, expectations, anticipations, estimates, or intentions.

Forward-looking information

- typically includes words like could, expect, may, anticipate, assume, believe, intend, estimate, plan, project, guidance, outlook, target, and similar expressions;
- includes conclusions, forecasts, and projections that are based on our current objectives and strategies and on estimates, expectations, assumptions, and other factors that we believe to have been reasonable at the time they were applied but may prove to be incorrect; and
- was approved by our management on the date of this MD&A.

Our forward-looking information includes forecasts and projections related to the following items, among others:

- revenue;
- total service revenue;
- adjusted EBITDA;
- capital expenditures;
- cash income tax payments;
- free cash flow;
- dividend payments;
- the growth of new products and services;
- expected growth in subscribers and the services to which they subscribe;

- the cost of acquiring and retaining subscribers and deployment of new services;
- continued cost reductions and efficiency improvements;
- our debt leverage ratio;
- the benefits expected to result from the Shaw Transaction, including corporate, operational, scale, and other synergies, and their anticipated timing; and
- all other statements that are not historical facts.

Specific forward-looking information included or incorporated in this document includes, but is not limited to, our information and statements under "Financial Guidance" relating to our 2023 consolidated guidance on total service revenue, adjusted EBITDA, capital expenditures, and free cash flow, which were updated on July 26, 2023.

Key assumptions underlying our full-year 2023 guidance

Our 2023 guidance ranges presented in "Financial Guidance" are based on many assumptions including, but not limited to, the following material assumptions for the full-year 2023:

- continued competitive intensity in all segments in which we operate consistent with levels experienced in 2022;
- we continue to invest in similar amounts to pre-Shaw Transaction levels to deliver better services to more Canadians:
- anticipated cost synergies, operating efficiencies, and other benefits of the Shaw Transaction are realized;
- no significant additional legal or regulatory developments, other shifts in economic conditions, or macro changes in the competitive environment affecting our business activities;
- Wireless customers continue to adopt, and upgrade to, higher-value smartphones at similar rates in 2023 compared to 2022;
- overall wireless market penetration in Canada grows in 2023 at a similar rate as in 2022;
- underlying growth in immigration to Canada remains strong;
- continued subscriber growth in Internet at or above previous performance;
- declining Video subscribers, including the impact of customers migrating to *Ignite TV* from our legacy product, as subscription streaming services and other over-the-top providers continue to grow in popularity;
- in Media, continued growth in sports and relative stability in other traditional media businesses;
- no significant sports-related work stoppages or cancellations will occur;
- with respect to capital expenditures:
 - we continue to invest to ensure we have competitive networks through (i) expanding our 5G wireless network and (ii) upgrading our hybrid fibre-coaxial network to lower the number of homes passed per node, utilize the latest technologies, and deliver an even more reliable customer experience; and
 - we continue to make expenditures related to our Home roadmap in 2023 and we make progress on our service footprint expansion projects;
- a substantial portion of our 2023 US dollar-denominated expenditures is hedged at an average exchange rate of \$1.25/US\$;
- key interest rates remain relatively stable throughout 2023; and
- we retain our investment-grade credit ratings.

Our conclusions, forecasts, and projections are based on a number of estimates, expectations, assumptions, and other factors, including, among others:

- general economic and industry conditions;
- currency exchange rates and interest rates;
- product pricing levels and competitive intensity;
- subscriber growth;
- pricing, usage, and churn rates;
- changes in government regulation;

- technology and network deployment;
- availability of devices;
- timing of new product launches;
- content and equipment costs;
- the integration of acquisitions; and
- industry structure and stability.

Except as otherwise indicated, this MD&A and our forward-looking information do not reflect the potential impact of any non-recurring or other special items or of any dispositions, monetizations, mergers, acquisitions, other business combinations, or other transactions that may be considered or announced or may occur after the date on which the statement containing the forward-looking information is made.

Risks and uncertainties

Actual events and results can be substantially different from what is expressed or implied by forward-looking information as a result of risks, uncertainties, and other factors, many of which are beyond our control, including, but not limited to:

- regulatory changes;
- technological changes;
- economic, geopolitical, and other conditions affecting commercial activity;
- unanticipated changes in content or equipment costs:
- changing conditions in the entertainment, information, and communications industries;
- sports-related work stoppages or cancellations and labour disputes;
- the integration of acquisitions;
- litigation and tax matters;
- the level of competitive intensity;
- the emergence of new opportunities;
- external threats, such as epidemics, pandemics, and other public health crises, natural disasters, the effects of climate change, or cyberattacks, among others;
- in the event we place certain assets for sale, we may not be able to achieve the anticipated proceeds in relation to the sale of those assets and sales of assets may not be achieved within the expected timeframes or at all;

- risks related to the Shaw Transaction or Freedom Transaction, including the possibility:
 - we may not be able to achieve the anticipated cost synergies, operating efficiencies, and other benefits of the Shaw Transaction within the expected timeframes or at all;
 - the integration of the businesses and operations of Rogers and Shaw may be more difficult, time-consuming, or costly than expected; and
 - that operating costs, customer loss, and business disruption (including, without limitation, difficulties in maintaining relationships with employees, customers, or suppliers) may be greater than expected;
- new interpretations and new accounting standards from accounting standards bodies; and
- the other risks outlined in "Risks and Uncertainties Affecting our Business" in our 2022 Annual MD&A and "Updates to Risks and Uncertainties" in this MD&A.

These factors can also affect our objectives, strategies, and intentions. Many of these factors are beyond our control or our current expectations or knowledge. Should one or more of these risks, uncertainties, or other factors materialize, our objectives, strategies, or intentions change, or any other factors or assumptions underlying the forward-looking information prove incorrect, our actual results and our plans could vary significantly from what we currently foresee.

Accordingly, we warn investors to exercise caution when considering statements containing forward-looking information and caution them that it would be unreasonable to rely on such statements as creating legal rights regarding our future results or plans. We are under no obligation (and we expressly disclaim any such obligation) to update or alter any statements containing forward-looking information or the factors or assumptions underlying them, whether as a result of new information, future events, or otherwise, except as required by law. All of the forward-looking information in this MD&A is qualified by the cautionary statements herein.

Before making an investment decision

Before making any investment decisions and for a detailed discussion of the risks, uncertainties, and environment associated with our business, its operations, and its financial performance and condition, fully review the sections of this MD&A entitled "Updates to Risks and Uncertainties" and "Regulatory Developments" and fully review the sections in our 2022 Annual MD&A entitled "Regulation in our Industry" and "Environmental, Social, and Governance (ESG)", as well as our various other filings with Canadian and US securities regulators, which can be found at sedarplus.ca and sec.gov, respectively. Information on or connected to sedarplus.ca, sec.gov, our website, or any other website referenced in this document is not part of or incorporated into this MD&A.

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